MASTER PROGRAMS

GLOBAL MANAGEMENT

INNOVATION AND ENTREPRENEURSHIP

ANALYTICS AND ARTIFICIAL INTELLIGENCE
Welcome to ESMT!

From the heart of Europe, we create and impart new knowledge to advance business and society. We develop entrepreneurial leaders who think globally and act responsibly.

ESMT Berlin is a strong community, where everyone feels comfortable and safe in developing and sharing ideas, embracing each other as innovative leaders, and supporting each other in critical moments of growth – and all of this grounded in a sense of purpose, curiosity, and belonging.

Anna Wannhoff, ESMT alumna, Germany

From day one, ESMT told us about the importance of networking. Starting with the orientation week, the school arranged and created lots of opportunities to help us get to know our classmates and alumni. This kind of subtle networking is important in helping students to create unlimited possibilities for career development.

Chaoyue Shen, ESMT alumnus, China
A world-leading business school in the heart of Berlin

ESMT Berlin is among the top 1% of business schools across the world to hold the “triple crown” of accreditations from AACSB, AMBA and EQUIS. ESMT is committed to diversity, equity, and inclusion across all activities and communities.

Rankings

Here are some important rankings we think you should know about. For more detailed information, please visit our website.

Business schools

Bloomberg
#12 in Europe overall and #1 in Germany. #4 in Europe for Entrepreneurship in the Bloomberg European B-Schools Ranking 2022-23.

#14 globally and top institution in Germany in the Corporate Knights Better World MBA ranking.

Master in Global Management


Why study in Berlin?

Diversity
Germany’s capital is home to a vibrant cultural scene and diverse international community.

Startup capital
Berlin is one of Europe’s top startup capitals, with more than 30 unicorns based here.

Future-oriented
Within Germany, Berlin is home to the most companies focused on future markets.

Student-friendly
One of the world’s top student cities, Berlin is also an influential cultural capital famed for its history, music, art, and nightlife.
Master programs designed with you in mind

LEARN THE CORE
Build the foundation of your Master program.

PRACTICE
Complete a mandatory internship (3-6 months) or the Summer Entrepreneurship Program (for Master in Innovation and Entrepreneurship students only).

CUSTOMIZE YOUR PROGRAM
Continue your individual study plan through:
- 35+ electives* including core courses from the other 2 master programs, and a finance certificate
- 15+ international exchange options
- Master-specific practice projects

MASTER THESIS

GRADUATION

READY TO MAKE AN IMPACT AND LAND YOUR DREAM JOB
91% of our graduates receive a job offer within 3 months from graduation. Other post graduation options include the Responsible Leaders Fellowship, alumni initiatives and pursuing PhD programs.

Duration
24 months, full time

Location
Berlin + international options

Language
English

Start date
September

Customization
More than 50% of the program can be customized

Pick the skills for your professional future
Choose from a list of 15+ Skills seminars throughout the entire length of the program to complement your toolbox and prepare you for the day-to-day challenges you will face in future roles.

Your career development path
Never lose sight of your career goals. From the very beginning of your masters we work with you to start laying the foundation of your career. Career bootcamp, fairs and workshops will help prepare you for the future job market, while consultations with our career counselors can help you pick out the right electives or internship options to develop your skills and strengthen your profile.

*Subject to availability.
Class profile

Aggregated master programs 2023–2025

<table>
<thead>
<tr>
<th>Young professionals</th>
<th>Average age</th>
<th>Unique nationalities</th>
</tr>
</thead>
<tbody>
<tr>
<td>149</td>
<td>23</td>
<td>49</td>
</tr>
</tbody>
</table>

Female 48%
Male 52%

Women International

Regions represented

- Europe 55%
- West/South/Central Asia 17%
- Southeast/East Asia 14%
- Middle East/Africa 10%
- Americas 9%
- Other 9%

Previous studies

- Business studies, Management 44%
- Economics 18%
- Engineering 16%
- IT, Telecommunications, Computer Science 5%
- Communication, International studies, Languages 5%
- Finance, Accounting 3%

Average age International
Which master is right for you?

**Master in Global Management**

- Have **shown initiative** during your bachelor studies or in your personal life.
- Are curious about other cultures and **embrace diversity** as a strength.
- Are a true **team player** and prepared to become an **agent of positive change**.
- Want to learn how to manage and lead in an **interconnected, global economy**.
- Are interested in launching an **international career** that creates impact globally.

**What companies need:**

- **Global Manager**
- **General Operations Manager**
- **Project Manager**
- **Marketing & Sales Manager**
- **Management Consultant**
- **Financial Analyst**
- **Business Development Manager** (among others)

**Master in Innovation and Entrepreneurship**

- Are an **outside-the-box thinker** and ready to challenge dominant thinking.
- Want to **develop a startup idea** and build a strong network.
- Are a **technologist** who wants to learn how to turn new tools and tech into viable businesses.
- Want to learn how to assess, analyze, and **take calculated risks**.
- Have a **creative mindset**, geared towards change and exploration.

**What companies need:**

- **Startup Entrepreneur**
- **Corporate Innovator**
- **Venture Capitalist**
- **Innovation Consultant**
- **Business Development Manager**
- **Customer Experience Manager** (among others)

**Master in Analytics and Artificial Intelligence**

- Are innately interested in **understanding how things work and can be predicted**.
- Think numbers should always be part of any **decision making process**.
- Have an **intuitive understanding** of how deeply technology permeates all aspects of modern life.
- Quickly grasp and adapt to **new trends in business analytics**.
- Are curious to master the **complex flows of data**, shaping them to create value for business and society.

**What companies need:**

- **Analytics Leader**, striking the balance between Data Scientists and Managers.
  - **Business/Analytics Translator**
  - **Market Research Analyst**
  - **Business Intelligence Analyst**
  - **Management Consultant**
  - **Financial Analyst**
  - **Data Scientist**
  - **Customer Relationship Manager**
  - **Social Media Manager** (among others)

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Meet the faculty leads!

Guillermo Baquero, Professor of Finance, Faculty Lead of the Master in Global Management

Profile
Guillermo Baquero is professor of management practice and has been the faculty lead for the MGM since 2014. He received his PhD in Finance from the Erasmus University in 2006, and holds an MBA from the Université Catholique de Louvain and an MS in Economics from the Katholieke Universiteit Leuven. He received his BS in Mechanical Engineering in 1994 from Escuela Politécnica del Ejército— in Quito, Ecuador.

Research
Guillermo's research has focused on the persistence of hedge funds and mutual funds, the behavior of hedge fund investors, behavioral finance and experimental economics. More specifically, he concerns himself with two issues: the strategic interaction between investors and fund managers under asymmetric incentive schemes; and the effect of divergent time preferences between investing and divesting.

Angeliki Papachroni, Lecturer, Faculty Lead of the Master in Innovation and Entrepreneurship

Profile
Angeliki Papachroni is a Lecturer in Strategy & Innovation & the Faculty Lead of the Master in Innovation & Entrepreneurship since 2022. Angeliki holds a PhD in Strategy, in addition to a MSc in Marketing and Strategy from Warwick Business School (UK).

Research
Her research is focused on the intersections of Strategy and Innovation (organizational ambidexterity, strategic agility, tensions of innovation). Following an applied approach to theory, Angeliki is actively involved in teaching across levels (MBA, DBA, MSc, Executive level) in the areas of strategic management, entrepreneurship and innovation.

Catalina Stefanescu-Cuntze, Professor of Management Science, Faculty Lead of the Master in Analytics and Artificial Intelligence

Profile
Catalina is Professor of Management Science. After starting her academic career at London Business School, she joined ESMT Berlin in 2009 and went on to serve as director of research between 2010-2012 and as dean of faculty between 2012-2019. Catalina received her PhD and MS in Operations Research from Cornell University, and her BS in Mathematics from the University of Bucharest.

Research
Catalina's research focuses on the design, development, and application of analytical and artificial intelligence models and methods for managerial decision making. Her expertise focus areas include customer analytics, corporate and consumer credit risk, and sustainability modeling. She brings this expertise into her advisory work and her teaching on analytics, artificial intelligence, and operations management in all degree programs and at executive level.
Learn to lead in an interconnected global future

Global Immersion

Practical and cross-cultural experiences are at the heart of the MGM, with many opportunities to broaden your horizons, apply new skills in real-world environments and prepare for international job markets. Bolster your language skills by learning German, French, Spanish or Chinese; take advantage of internship opportunities built into the program; and take an academic term abroad at a top-ranked international business school partner.

The Social Impact Project

The five-week Social Impact Project gives ESMT Berlin master students the chance to provide economic or management consulting to an organization with a social mission. You will gain valuable experience in a real-world setting while helping to promote positive social change. Examples of past participants’ social impact projects include work for NGOs in Cambodia, Nepal, Uganda and Venezuela.

Finance and investment experience

If you aspire to lead in the world of finance, there are options to deepen your knowledge and bolster your practical investment experience. For example, choose finance and investment-focused electives to earn an ESMT Certificate in Finance in addition to your master degree.
MGM Curriculum

(120 Total ECTS)

Term 1

- Business Economics
- Financial Accounting
- Financial Management & Corporate Finance
- Foundations of Strategic Management
- Judgment Decision-making
- Statistics
- The State of the World

September–December

Core courses

- Agile Leadership
- Global Corporate Strategy
- Managing Organizations in a Global Context
- Marketing Management
- Operations & Global Supply Chain Management
- The Global Economy

January–March

- Cross Cultural Management
- Effective Virtual Collaboration
- SCRUM
- The Psychology of Conflict Resolution

April–September

- Analytics Project Management
- Building Professional Networks
- Consulting
- Designing for Social Inclusion
- Human Rights in Business
- Innovation Project Management
- Storytelling

October–December

Electives

- Data Science for Analytics
- Doing Business Sustainably
- Entrepreneurial Sales & Marketing
- Entrepreneurship with Language Models
- Init. Finance & Risk Management
- Investments I
- Investments II
- MARGA Strategy Simulation
- Survey Design
- Sustainable Operations via Analytics
- The Data Scientist: Modern Tools
- Advanced Investment Strategies
- Alternative Investments
- Ambidextrous Leadership

January–May

- Analytics Leadership
- Corporate Innovation
- Health Analytics
- Negotiation
- Optimization for Prescriptive Analytics
- Organizational Analytics
- Risk Modeling
- Social Entrepreneurship / Non Profit Mgmt.
- Valuation

May–July

- Analytics Project Management
- Building Professional Networks
- Consulting
- Designing for Social Inclusion
- Human Rights in Business
- Innovation Project Management
- Storytising

Skills seminar options

- Business Presentation
- Key Writing Skills
- Public Speaking
- Time Management

- Cross Cultural Management
- Effective Virtual Collaboration
- SCRUM
- The Psychology of Conflict Resolution

- Analytics Project Management
- Building Professional Networks
- Consulting
- Designing for Social Inclusion
- Human Rights in Business
- Innovation Project Management
- Storytelling

- Applied Improvisation and Creativity
- Cyber Security
- Impact Consulting
- LEGO Serious Play

Career development

- Career Bootcamp
- Skills workshops
- Career Fair
- Internship search and application
- Internship check-in
- Job search strategy building
- Personal Branding workshop
- Career Advisor sessions
- Career Fair
- Company visits

The curriculum is subject to change. For up to date information, visit our website: esmt.berlin/degrees/masters.
Sustainability Bootcamp

Joining forces with corporate leaders, startups, and non-governmental organizations, this ideation bootcamp is the ultimate opportunity to spot trends, technologies, and pressing issues our world is facing in the modern age. You will be able to develop the most innovative solutions to tackle these issues head-on. Get ready to be a part of the revolution and change the world for the better!

Summer Entrepreneurship Program

Are you an aspiring entrepreneur looking to make your mark on the world? With the SEP – Summer Entrepreneurship Program, you will have everything you need to bring your startup ideas to life. From mentorship, access to the ESMT and Vali Berlin networks, and a structured program of workshops by Berlin’s startup pioneers, you will get the guidance and resources you need to create success.

NEXT Acceleration Program

Fast-track your nascent venture to reach the next level and grow by accessing Vali and ESMT Berlin’s network, consisting of industry experts, entrepreneurs and investors.

Deep Tech Innovation Program

Work side-by-side a Deep-tech startup through its journey of bringing science-based technologies to the market, while learning from mentors and investors.

Corporate Innovation Project

Work on an innovative consulting project or develop venture ideas alongside a corporate partner. With the CIP you get to experience the full cycle of corporate innovation!

Entrepreneurial success stories

Servo audits each and every shipment, drawing attention to outliers, so you don’t have to.

Qover

With Qover easily integrate insurance into your digital experiences in just days, through one simple API and commercial agreement.

For more information and success stories you can take a look at our latest Venture Report.

MIE cohort 2023–2025

Previous studies

- Economics: 32%
- Engineering: 24%
- Management: 22%
- Accounting: 3%
- Languages: 6%
- Mathematics: 3%
- Business Studies: 10%
- Business Studies: 10%
- International: 77%

Students: 31

Unique nationalities: 19

Gender split (F/M): 45/55%

International: 77%
MIE Curriculum
(120 Total ECTS)

Corporate innovator recommended path

Term 1
- Corporate Innovation Project
- Deep Tech Innovation Program
- NEXT Acceleration Program

Term 2
- Corporate Innovation Project
- Deep Tech Innovation Program
- NEXT Acceleration Program

Term 3 (Summer)
- Internship
- Summer Entrepreneurship Program

Term 4

Term 5
- Study abroad (optional)
- Corporate Innovation Project
- Deep Tech Innovation Program
- NEXT Acceleration Program

Term 6 (Thesis)


Core courses
- Business Economics
- Economics of Innovation & New Technology
- Financial Accounting
- Foundations of Entrepreneurship
- Foundations of Strategic Management
- Judgment Decision-making
- Platform Economics

- Design Thinking
- Entrepreneurial Finance & FinTech
- Innovation Policy & Regulation
- Managing Organizations in a Global Context
- Marketing Management
- Operations & Global Supply Chain Mgmt
- Organizing for Innovation

Skills seminar options
- Key Writing Skills
- Business Presentation
- Public Speaking
- Time Management
- SCRUM
- Effective Virtual Collaboration
- Cross Cultural Management
- The Psychology of Conflict Resolution

Career development
- Career Bootcamp
- Skills workshops
- Career Fair
- Internship search and application
- Internship check-in
- Job search strategy building
- Company visits
- Career Advisor sessions
- Personal Branding workshop
- Career Fair
- Company visits
- Introduction to Research Method + Research Strategies Week

Startup Entrepreneur recommended path

September–December

January–March

April–September

October–December

January–May

May–July

- Data Science for Analytics
- Doing Business Sustainably
- Entrepreneurial Sales & Marketing
- Entrepreneurship with Language Models
- Int. Finance & Risk Management
- Investments I
- Investments II
- MARGA Strategy Simulation
- Survey Design
- Sustainable Operations via Analytics
- The Data Scientist: Modern Tools
- Advanced Investment Strategies
- Alternative Investments
- Ambidextrous Leadership

- Analytics Leadership
- Corporate Innovation
- Health Analytics
- Negotiation
- Optimization for Prescriptive Analytics
- Organizational Analytics
- Risk Modeling
- Social Entrepreneurship / Non Profit Mgmt.
- Valuation

+ MGM and MAI core courses

Sustainability Bootcamp

SEP - Summer Entrepreneurship Program

In coordination with ESMT, you will complete an internship of up to six months with a company and industry that meets your career goals.*

OR

Internship

- Analytics Project Management
- Building Professional Networks
- Consulting
- Designing for Social Inclusion
- Human Rights in Business
- Innovation Project Management
- Storytelling

- Applied Improvisation and Creativity
- Cyber Security
- Impact Consulting
- LEGO Serious Play

*Please note that while ESMT has agreements with internship providers to offer internships, you are still required to apply and pass the target company's selection procedures. You may also source your own internship opportunities.

The curriculum is subject to change. For up to date information, visit our website: esmt.berlin/degrees/masters.
Increasingly large amounts of data are everywhere around us, leading to a sharp awareness of the immense potential of analytics and AI in a wide range of application fields. However, often analytics teams do not talk the language of business, and the business struggles to identify specific use cases where data can bring value. That's where human talent and skills are needed. There's a scarcity of skilled professionals at the interface of management and analytics who can identify the added value and seamlessly integrate analytics into business processes. This is the gap that the MAAI bridges.

**Analytics and Technology for Management**

You will work in a team guided by a professional coach to tackle a real-world analytical challenge in collaboration with one of ESMT's industry partners. Depending on the context, you will collect relevant data, analyze and model various scenarios, and interpret the resulting insights in order to develop analytical solutions to a specific practical problem. Throughout the project, you will work closely with the industry partner, leveraging their domain expertise and aligning with their objectives.

**Analytics Consulting Project**

You will work in a team guided by a professional coach to tackle a real-world analytical challenge in collaboration with one of ESMT’s industry partners. Depending on the context, you will collect relevant data, analyze and model various scenarios, and interpret the resulting insights in order to develop analytical solutions to a specific practical problem. Throughout the project, you will work closely with the industry partner, leveraging their domain expertise and aligning with their objectives.

**Finance and investment experience**

If you aspire to work in the world of finance, the program helps you deepen your financial knowledge and bolster your investment experience. For example, choose finance and investment-focused electives to earn an ESMT Certificate in Finance in addition to your master degree.

**MAAI cohort 2023–2025**

<table>
<thead>
<tr>
<th>Previous studies</th>
<th>Students</th>
<th>Unique nationalities</th>
<th>Gender split (F/M)</th>
<th>International</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business studies, Management</td>
<td>36%</td>
<td>24</td>
<td>38/62%</td>
<td>90%</td>
</tr>
<tr>
<td>IT, Telecommunications, Computer Science</td>
<td>21%</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Economics</td>
<td>13%</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Mathematics, Natural Science</td>
<td>6%</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Finance</td>
<td>8%</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Engineering</td>
<td>11%</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other</td>
<td>5%</td>
<td></td>
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</tr>
</tbody>
</table>

After graduation, apply your new skills and experiences to tackle social challenges in developing countries. The Responsible Leaders Fellowship is not only an opportunity to make a positive impact, but also a chance to get hands-on experience applying management principles in an international project of up to 6 months. This program is also available for MIE and MGM graduates.
# MAAI Curriculum

(120 Total ECTS)

## Core courses (mandatory)
- Business Economics
- Judgement and Decision-making
- Organizational Analytics: Data, Models, and People
- Operations and Global Supply Chain Management
- Introduction to Artificial Intelligence
- Advanced Decision Analysis
- Econometrics

- Data Scraping and Processing
- Data Management
- Data Visualization
- Introduction to Machine Learning
- Causal Inference in AI Models
- Analytics and Society
- Advanced Marketing Modeling
- Consumer Preference Modeling

## Skills seminar options
- Business Presentations
- Coding (mandatory)
- Key Writing Skills
- Public Speaking
- Time Management

- Cross Cultural Management
- Effective Virtual Collaboration
- SCRUM
- Process Mining
- The Psychology of Conflict Resolution

## Electives
- Modeling and AI for Sustainability
- Innovating with AI: Large Language Models in Business
- Survey Design
- The Data Scientist: Modern Tools
- Entrepreneurial Sales and Marketing
- International Finance and Risk Management
- Investments I
- Investments II
- Doing Business Sustainably
- MARGA Strategy Simulation
- Analytics Leadership
- Analytics and AI for Healthcare Management

## Master thesis
- Advanced Optimization Models
- Advanced Investment Strategies
- Alternative Investments
- Ambidextrous Leadership
- Open and Distributed Models of Innovation
- Negotiation
- Risk Modeling
- Social Entrepreneurship - Non-profit Management
- Valuation

## Internship
In coordination with ESMT, you will complete an internship of up to six months with a company and industry that meets your career goals.*

## Career development
- Career Bootcamp
- Skills workshops
- Internship search and application
- Internship check-in
- Job search strategy building
- Personal Branding workshop
- Career Fair
- Company visits
- Career Advisor sessions

*Please note that while ESMT has agreements with internship providers to offer internships, you are still required to apply and pass the target company's selection procedures. You may also source your own internship opportunities.
Employment statistics and career services

**Class of 2022**

**Job offers**
Graduates seeking employment who received job offers before graduation: 62%
Graduates seeking employment who received job offers within 3 months of graduation: 91%

**Job locations after graduation**
- Germany: 84%
- Other EU countries: 15%
- Latin America: 1%
- Graduates working in the EU: 99%

**Industries**
- Consulting: 33%
- Financial services: 22%
- Technology: 21%
- Manufacturing: 6%
- Consumer packaged goods: 5%
- Energy: 4%
- Other: 3%
- Media entertainment: 3%
- Healthcare: 2%
- Education: 2%
- Government: 1%
- Transportation & logistics: 1%
- Real estate: 1%
- Retail: 1%

**Examples of employers**

**Career support and guidance**
ESMT Careers Development Center guides students through their internship module and post-graduate career goals. With a personalized and rigorous approach, the team helps you build your personal brand and connects you with top companies and recruiters via workshops, seminars, fairs, networking events, and one-on-one meetings throughout your program.

ESMT Career Development Center also excels in polishing your interview and CV-writing skills. With the assistance of internal and external trainers, alumni, speakers, and online tools, we provide you with all you need to land your dream job.

Each year, at the two-day career fair, you will network with alumni and employees.
ESMT student clubs

ESMT’s student clubs are initiatives that begin with a desire to get directly involved, where theory meets practice. Each club at ESMT was formed by students’ proposals and a desire to create something new and productive for future ESMT students. You are welcome to join and take part in initiatives regardless of your chosen degree program.

- Consulting Club
- Entrepreneurship Club
- Extra Sports Club
- Innovation & Technology Club
- International Affairs Club
- Investment & Fintech Club
- Marketing Club
- Meraki Club
- Net Impact Club
- Soccer Club
- Women in Leadership Club

At ESMT, learning isn’t confined to classrooms. It thrives through dynamic student initiatives and inspiring conferences hosted right on campus. Innovation is our beacon for tackling collective challenges, and everyone holds a pivotal role. I’m thrilled to collaborate on groundbreaking ideas with the Innovation Club. Together, let’s break barriers and pioneer change! Join us in pushing the boundaries at ESMT.

Louis Desbonnet, ESMT student, France

Berlin Global Dialogue

Berlin Global Dialogue is an innovative global summit that provides a platform to debate and promote solutions for global economic cooperation in times of fragmentation and transition. Decision-makers, thought leaders as well as young voices from across the globe convene for an open and thought-provoking exchange at eye level in the heart of Berlin. Facilitated by innovative formats, this dialogue will help to form new alliances and inspire collaborative action. The event, initiated by and hosted at ESMT Berlin, is non-profit, outcome-oriented, and backed by the world’s leading global corporations.
Life on campus

**Annual Alumni Meeting**

Each year the Annual Alumni Meeting brings together a diverse group of alumni from various cohorts and corners of the world. Over the course of two inspiring days, you attend captivating lectures and workshops. A fantastic occasion to expand your network!

**TEDxESMT Berlin**

TEDxESMT Berlin 2023: “Berlin: A driver of sustainable transformation?”

**ESMT Demo Day**

The ESMT Demo Day is a startup event where early-stage startups, investors, corporates, and other stakeholders of the entrepreneurship and innovation ecosystem meet and discuss new ideas.

**Digital Future Summit**

DFS 2022: 1,000 students from across Europe and 24 partner companies discuss digitalization at ESMT.
Admissions and financing

Applications are reviewed on a rolling basis. The Admissions Committee publishes admissions decisions every two weeks.

*Accepted candidates from this round will receive a €2,000 discount on tuition.

**Due to long visa processing times we strongly advise that you apply by this deadline, if you require a student visa to study at ESMT.

***ESMT accepts applications after July 31 on a case by case basis. To secure your place, early applications are highly recommended.

Application steps

1. Application
2. First screening
3. Interview
4. Admissions & Scholarships Committee
5. Enrollment

Requirements

• A previous degree (at least bachelor’s equivalent) with excellent grades. If you are finishing your undergraduate studies within the next year, your application will also be considered.

• Preferably no more than 24 months of postgraduate work experience (Internships and work during your bachelor studies does not count.)

• English language proficiency test scores: 100 points in the TOEFL, 7.0 in the IELTS, or 850 in the TOEIC (other certificates also accepted). You will receive a waiver for the English proficiency test if English is your native language or if you have completed a university degree completely taught in English.

• A GMAT or GRE score is not generally required for admission. However it may be required if you lack proof of strong quantitative abilities. MAAI applicants are encouraged to submit a GMAT or GRE.

• Completed application – including essays, one reference, and €50 application fee

• Individual interview in person or online

Admission requirements are slightly different for each program.
Please follow the link for a complete overview.

Financing options

Scholarships
ESMT offers partial tuition scholarships based on academic merit to support highly qualified candidates.

Study loans
An ESMT degree is an excellent investment in your future. Nevertheless, financing your studies is not always an easy endeavor. To cover the gap between potential scholarships, savings, and attendance costs, ESMT offers access to a number of loan programs.
European School of Management and Technology GmbH

ESMT Berlin
Schlossplatz 1
10178 Berlin, Germany

Deputy Director of Admissions:
Boban Sulic

Phone: + 49 30 21231 1400
admissions@esmt.org
esmt.berlin/degrees/masters
apply.esmt.berlin

Founders and benefactors: