MASTER PROGRAMS

GLOBAL MANAGEMENT

INNOVATION AND ENTREPRENEURSHIP

ANALYTICS AND ARTIFICIAL INTELLIGENCE
Welcome to ESMT!

From the heart of Europe, we create and impart new knowledge to advance business and society. We develop entrepreneurial leaders who think globally and act responsibly.

ESMT Berlin is a strong community, where everyone feels comfortable and safe in developing and sharing ideas, embracing each other as innovative leaders, and supporting each other in critical moments of growth – and all of this grounded in a sense of purpose, curiosity, and belonging.

Anna Wannhoff,
ESMT alumna, Germany

From day one, ESMT told us about the importance of networking. Starting with the orientation week, the school arranged and created lots of opportunities to help us get to know our classmates and alumni. This kind of subtle networking is important in helping students to create unlimited possibilities for career development.

Chaoyue Shen,
ESMT alumnus, China
A world-leading business school in the heart of Berlin

ESMT Berlin is among the top 1% of business schools across the world to hold the “triple crown” of accreditations from AACSB, AMBA and EQUIS. ESMT is committed to diversity, equity, and inclusion across all activities and communities.

Rankings

Here are some important rankings we think you should know about. For more detailed information, please visit our website.

Business schools

Bloomberg
#12 in Europe overall and #1 in Germany. #4 in Europe for Entrepreneurship in the Bloomberg European B-Schools Ranking 2022-23.

#14 globally and top institution in Germany in the Corporate Knights Better World MBA ranking.

Master in Global Management


Why study in Berlin?

Diversity
Germany’s capital is home to a vibrant cultural scene and diverse international community.

Startup capital
Berlin is one of Europe’s top startup capitals, with more than 30 unicorns based here.

Future-oriented
Within Germany, Berlin is home to the most companies focused on future markets.

Student-friendly
One of the world’s top student cities, Berlin is also an influential cultural capital famed for its history, music, art, and nightlife.
Master programs
designed with you in mind

**LEARN THE CORE**
Build the foundation of your Master program.

**PRACTICE**
Complete a mandatory internship (3-6 months) or the Summer Entrepreneurship Program (for Master in Innovation and Entrepreneurship students only).

**CUSTOMIZE YOUR PROGRAM**
Continue your individual study plan through:
- 35+ electives* including core courses from the other 2 master programs, and a finance certificate
- 15+ international exchange options
- Master-specific practice projects

**MASTER THESIS**

**GRADUATION**

**READY TO MAKE AN IMPACT AND LAND YOUR DREAM JOB**
91% of our graduates receive a job offer within 3 months from graduation. Other post graduation options include the Responsible Leaders Fellowship, alumni initiatives and pursuing PhD programs.

**Pick the skills for your professional future**
Choose from a list of 15+ Skills seminars throughout the entire length of the program to complement your toolbox and prepare you for the day-to-day challenges you will face in future roles.

**Your career development path**
Never lose sight of your career goals. From the very beginning of your masters we work with you to start laying the foundation of your career. Career bootcamp, fairs and workshops will help prepare you for the future job market, while consultations with our career counselors can help you pick out the right electives or internship options to develop your skills and strengthen your profile.

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*Subject to availability.

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**Duration**
24 months, full time

**Location**
Berlin +
international options

**World-class faculty**
at the very top of management education

**Language**
English

**Start date**
September

**Customization**
More than 50% of the program can be customized
Class profile

Aggregated master programs
2023–2025

Young professionals

Average age

Unique nationalities

149

23

49

Women

International

Female

Male

48%

52%

76%

Regions represented

Europe 55%

West/South/Central Asia 17%

Southeast/East Asia 14%

Middle East/Africa 10%

Americas 9%

Previous studies

Business studies, Management 44%

Economics 18%

Engineering 16%

IT, Telecommunications, Computer Science 5%

Communication, International studies, Languages 5%

Finance, Accounting 3%

Other 9%
Which master is right for you?

**Master in Global Management**

- You: have **shown initiative** during your bachelor studies or in your personal life
- are curious about other cultures and **embrace diversity** as a strength
- are a true **team player** and prepared to become an **agent of positive change**
- want to learn how to manage and lead in an **interconnected, global economy**
- are interested in launching an **international career** that **creates impact globally**

**Become a/an:**
- Global Manager
- General Operations Manager
- Project Manager
- Marketing & Sales Manager
- Management Consultant
- Financial Analyst
- Business Development Manager
- (among others)

**What companies need:**
- National economies have entered an era of re-globalization. Businesses are therefore seeking leaders and managers with mindsets and skills that can balance local needs and differences with global opportunities, and consequently select sustainable strategies that allow them to make a positive impact through their business activities.

**Master in Innovation and Entrepreneurship**

- You: are an **outside-the-box thinker** and ready to challenge dominant thinking
- want to **develop a startup idea** and build a strong network
- are a **technologist** who wants to learn how to turn new tools and tech into viable businesses
- want to learn how to assess, analyze, and **take calculated risks**
- have a **creative mindset**, geared towards change and exploration

**Become a/an:**
- Startup Entrepreneur
- Corporate Innovator
- Venture Capitalist
- Innovation Consultant
- Business Development Manager
- Customer Experience Manager
- (among others)

**What companies need:**
- In a fast-changing world, the abilities to spot trends, formulate new business ideas and drive innovation are invaluable skills, whether you are heading for a startup or an established market-leader.

**Master in Analytics and Artificial Intelligence**

- You: are innately interested in **understanding how things work and can be predicted**
- think numbers should always be part of any **decision making process**
- have an **intuitive understanding** of how deeply technology permeates all aspects of modern life
- quickly grasp and adapt to **new trends in business analytics**
- are curious to master the **complex flows of data**, shaping them to create value for business and society

**Become a/an:**
- **Analytics Leader**, striking the balance between Data Scientists and Managers.
  - Business/Analytics Translator
  - Market Research Analyst
  - Business Intelligence Analyst
  - Management Consultant
  - Financial Analyst
  - Data Scientist
  - Customer Relationship Manager
  - Social Media Manager
  - (among others)

**What companies need:**
- Powered by the increasing data volume, algorithmic complexity, and computer power, there's a strong demand across industries for managers who can leverage analytical and AI tools in order to build and deliver business and societal value.
Meet the faculty leads!

Guillermo Baquero,
Professor of Finance,
Faculty Lead of the Master in Global Management

Profile
Guillermo Baquero is professor of management practice and has been the faculty lead for the MGM since 2014. He received his PhD in Finance from the Erasmus University in 2006, and holds an MBA from the Université Catholique de Louvain and an MS in Economics from the Katholieke Universiteit Leuven. He received his BS in Mechanical Engineering in 1994 from Escuela Politécnica del Ejército in Quito, Ecuador.

Research
Guillermo's research has focused on the persistence of hedge funds and mutual funds, the behavior of hedge fund investors, behavioral finance and experimental economics. More specifically, he concerns himself with two issues: the strategic interaction between investors and fund managers under asymmetric incentive schemes; and the effect of divergent time preferences between investing and divesting.

Angeliki Papachroni,
Lecturer, Faculty Lead of the Master in Innovation and Entrepreneurship

Profile
Angeliki Papachroni is a Lecturer in Strategy & Innovation & the Faculty Lead of the Master in Innovation & Entrepreneurship since 2022. Angeliki holds a PhD in Strategy, in addition to a MSc in Marketing and Strategy from Warwick Business School (UK).

Research
Her research is focused on the intersections of Strategy and Innovation (organizational ambidexterity, strategic agility, tensions of innovation). Following an applied approach to theory, Angeliki is actively involved in teaching across levels (MBA, DBA, MSc, Executive level) in the areas of strategic management, entrepreneurship and innovation.

Catalina Stefanescu-Cuntze,
Professor of Management Science, Faculty Lead of the Master in Analytics and Artificial Intelligence

Profile
Catalina is Professor of Management Science. After starting her academic career at London Business School, she joined ESMT Berlin in 2009 and went on to serve as director of research between 2010-2012 and as dean of faculty between 2012-2019. Catalina received her PhD and MS in Operations Research from Cornell University, and her BS in Mathematics from the University of Bucharest.

Research
Catalina's research focuses on the design, development, and application of analytical and artificial intelligence models and methods for managerial decision making. Her expertise focus areas include customer analytics, corporate and consumer credit risk, and sustainability modeling. She brings this expertise into her advisory work and her teaching on analytics, artificial intelligence, and operations management in all degree programs and at executive level.
Learn to lead in an interconnected global future

Global Immersion
Practical and cross-cultural experiences are at the heart of the MGM, with many opportunities to broaden your horizons, apply new skills in real-world environments and prepare for international job markets. Bolster your language skills by learning German, French, Spanish or Chinese; take advantage of internship opportunities built into the program; and take an academic term abroad at a top-ranked international business school partner.

The Social Impact Project
The five-week Social Impact Project gives ESMT Berlin master students the chance to provide economic or management consulting to an organization with a social mission. You will gain valuable experience in a real-world setting while helping to promote positive social change. Examples of past participants’ social impact projects include work for NGOs in Cambodia, Nepal, Uganda and Venezuela.

Finance and investment experience
If you aspire to lead in the world of finance, there are options to deepen your knowledge and bolster your practical investment experience. For example, choose finance and investment-focused electives to earn an ESMT Certificate in Finance in addition to your master degree.

Responsible Leaders Fellowship
After graduation, take the opportunity to apply your new skills and experiences to tackle social challenges in economically developing countries. The Responsible Leaders Fellowship is not only an opportunity to make a positive impact, but also a chance to get hands-on experience applying the management principles you have learned in an international project of up to 6 months. This program is also available for MIE and MAAI graduates.

MGM cohort 2023–2025

<table>
<thead>
<tr>
<th>Previous studies</th>
<th>Students</th>
<th>Unique nationalities</th>
<th>Gender split (F/M)</th>
<th>International</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business Studies, Management</td>
<td>79</td>
<td>35</td>
<td>53/47%</td>
<td>68%</td>
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<tr>
<td>Engineering</td>
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<tr>
<td>Economics</td>
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<tr>
<td>International studies, Languages, Marketing</td>
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<tr>
<td>Chemistry/Medicine</td>
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<tr>
<td>Social Studies/ Humanities/Arts</td>
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</tbody>
</table>
MGM Curriculum

(120 Total ECTS)

Term 1

September–December

Core courses

- Business Economics
- Financial Accounting
- Financial Management & Corporate Finance
- Foundations of Strategic Management
- Judgment Decision-making
- Statistics
- The State of the World

Skills seminar options

- Business Presentation
- Key Writing Skills
- Public Speaking
- Time Management

Career development

- Career Bootcamp
- Skills workshops
- Internship search and application
- Career Fair
- Internship check-in
- Job search strategy building
- Personal Branding workshop
- Company visits
- Career Advisor sessions

Term 2

January–March

Core courses

- Agile Leadership
- Global Corporate Strategy
- Managing Organizations in a Global Context
- Marketing Management
- Operations & Global Supply Chain Management
- The Global Economy

Skills seminar options

- Cross Cultural Management
- Effective Virtual Collaboration
- SCORM
- The Psychology of Conflict Resolution

Career development

- Internship search and application
- Career Fair
- Internship check-in
- Job search strategy building
- Personal Branding workshop
- Company visits

Study abroad (optional)

Term 3 (Summer)

April–September

Core courses

- Internship

In coordination with ESMT, you will complete an internship of up to six months with a company and industry that meets your career goals.*

Skills seminar options

- Cross Cultural Management
- Effective Virtual Collaboration
- SCORM
- The Psychology of Conflict Resolution

Career development

- Career Bootcamp
- Skills workshops
- Internship search and application
- Career Fair
- Internship check-in
- Job search strategy building
- Personal Branding workshop
- Company visits

Career Advisor sessions

Term 4

October–December

Electives

- Data Science for Analytics
- Doing Business Sustainably
- Entrepreneurial Sales & Marketing
- Entrepreneurship with Language Models
- Int. Finance & Risk Management
- Investments I
- Investments II
- MARGA Strategy Simulation
- Survey Design
- Sustainable Operations via Analytics
- The Data Scientist: Modern Tools
- Advanced Investment Strategies
- Alternative Investments
- Ambidextrous Leadership

Skills seminar options

- Analytics Project Management
- Building Professional Networks
- Consulting
- Designing for Social Inclusion
- Human Rights in Business
- Innovation Project Management
- Storytelling

Career development

- Career Bootcamp
- Skills workshops
- Internship search and application
- Career Fair
- Internship check-in
- Job search strategy building
- Personal Branding workshop
- Company visits

Career Advisor sessions

Term 5

January–May

Core courses

- Analytics Leadership
- Corporate Innovation
- Health Analytics
- Negotiation
- Optimization for Prescriptive Analytics
- Organizational Analytics
- Risk Modeling
- Social Entrepreneurship / Non Profit Mgmt.
- Valuation

Skills seminar options

- Applied Improvisation and Creativity
- Cyber Security
- Impact Consulting
- LEGO Serious Play

Career development

- Career Bootcamp
- Skills workshops
- Internship search and application
- Career Fair
- Internship check-in
- Job search strategy building
- Personal Branding workshop
- Company visits

Career Advisor sessions

Term 6 (Thesis)

May–July

Skills seminar options

- Cross Cultural Management
- Effective Virtual Collaboration
- SCORM
- The Psychology of Conflict Resolution

Career development

- Career Bootcamp
- Skills workshops
- Internship search and application
- Career Fair
- Internship check-in
- Job search strategy building
- Personal Branding workshop
- Company visits

Career Advisor sessions

Study abroad (optional)

Social Impact Project

* Please note that while ESMT has agreements with internship providers to offer internships, you are still required to apply and pass the target company's selection procedures. You may also source your own internship opportunities.

The curriculum is subject to change. For up to date information, visit our website: esmt.berlin/degrees/masters.
Joining forces with corporate leaders, startups, and non-governmental organizations, this ideation bootcamp is the ultimate opportunity to spot trends, technologies, and pressing issues our world is facing in the modern age. You will be able to develop the most innovative solutions to tackle these issues head-on. Get ready to be a part of the revolution and change the world for the better!

Are you an aspiring entrepreneur looking to make your mark on the world? With the SEP – Summer Entrepreneurship Program, you will have everything you need to bring your startup ideas to life. From mentorship, access to the ESMT and Vali Berlin networks, and a structured program of workshops by Berlin’s startup pioneers, you will get the guidance and resources you need to create success.

Vali Berlin is the innovation engine of ESMT Berlin, igniting the spirit of entrepreneurship and driving responsible value creation. Our initiatives in four core areas seek to support founders and joiners, empower entrepreneurial leaders, create a vibrant entrepreneurial culture, and connect stakeholders. Our mission is to be a driving force for positive, sustainable impact in the world.

Vali Berlin – ESMT’s entrepreneurship hub

200+
Ventures created by students and alumni

190,000,000+
Capital raised in euros by students and alumni

1,500+
Jobs created

Entrepreneurial success stories

senvo
Senvo audits each and every shipment, drawing attention to outliers, so you don’t have to.

Qover
With Qover easily integrate insurance into your digital experiences in just days, through one simple API and commercial agreement.

For more information and success stories you can take a look at our latest Venture Report.

NEXT Acceleration Program

Creative Destruction Lab

Corporate Innovation Project

Fast-track your nascent venture to reach the next level and grow by accessing Vali and ESMT Berlin’s network, consisting of industry experts, entrepreneurs and investors.

Work side-by-side a Deep-tech startup through its journey of bringing science-based technologies to the market, while learning from mentors and investors.

Work on an innovative consulting project or develop venture ideas alongside a corporate partner. With the CIP you get to experience the full cycle of corporate innovation!

MIE cohort 2023–2025

Previous studies

In the MIE cohort 2023–2025, dominated by Economics (32%), Engineering (24%), Management (22%), and Business Studies (10%), the students come from 31 different unique nationalities, with a gender split of 45/55% and an international percentage of 77%.

Students

31

Unique nationalities

19

Gender split (F/M)

45/55%

International

77%
MIE Curriculum
(120 Total ECTS)

Core courses
- Business Economics
- Economics of Innovation & New Technology
- Financial Accounting
- Foundations of Entrepreneurship
- Foundations of Strategic Management
- Judgment Decision-making
- Platform Economics
- Design Thinking
- Entrepreneurial Finance & FinTech
- Innovation Policy & Regulation
- Managing Organizations in a Global Context
- Marketing Management
- Operations & Global Supply Chain Mgmt
- Organizing for Innovation

Electives
- Data Science for Analytics
- Doing Business Sustainably
- Entrepreneurial Sales & Marketing
- Entrepreneurship with Language Models
- Int. Finance & Risk Management
- Investments I
- Investments II
- MARGA Strategy Simulation
- Survey Design
- Sustainable Operations via Analytics
- The Data Scientist: Modern Tools
- Advanced Investment Strategies
- Alternative Investments
- Ambidextrous Leadership

Skills seminar options
- Key Writing Skills
- Business Presentation
- Public Speaking
- Time Management
- SCRUM
- Effective Virtual Collaboration
- Cross Cultural Management
- The Psychology of Conflict Resolution
- Analytics Project Management
- Building Professional Networks
- Consulting
- Designing for Social Inclusion
- Human Rights in Business
- Innovation Project Management
- Storytelling

Career development
- Career Bootcamp
- Skills workshops
- Internship search and application
- Career Fair
- Internship check-in
- Job search strategy building
- Career Advisor sessions
- Company visits
- Personal Branding workshop
- Career Fair
- Company visits

Introduction to Research Method + Research Strategies Week
- Applied Improvisation and Creativity
- Cyber Security
- Impact Consulting
- LEGO Serious Play

*Please note that while ESMT has agreements with internship providers to offer internships, you are still required to apply and pass the target company’s selection procedures. You may also source your own internship opportunities.

The curriculum is subject to change. For up to date information, visit our website: esmt.berlin/degrees/masters.
Increasingly large amounts of data are everywhere around us, leading to a sharp awareness of the immense potential of analytics and AI in a wide range of application fields. However, often analytics teams do not talk the language of business, and the business struggles to identify specific use cases where data can bring value. That’s where human talent and skills are needed. There’s a scarcity of skilled professionals at the interface of management and analytics who can identify the added value and seamlessly integrate analytics into business processes. This is the gap that the MAAI bridges.

### Analytics and Technology for Management

Analytics Consulting Project

You will work in a team guided by a professional coach to tackle a real-world analytical challenge in collaboration with one of ESMT’s industry partners. Depending on the context, you will collect relevant data, analyze and model various scenarios, and interpret the resulting insights in order to develop analytical solutions to a specific practical problem. Throughout the project, you will work closely with the industry partner, leveraging their domain expertise and aligning with their objectives.

Finance and investment experience

If you aspire to work in the world of finance, the program helps you deepen your financial knowledge and bolster your investment experience. For example, choose finance and investment-focused electives to earn an ESMT Certificate in Finance in addition to your master degree.

### Responsible Leaders Fellowship

After graduation, apply your new skills and experiences to tackle social challenges in developing countries. The Responsible Leaders Fellowship is not only an opportunity to make a positive impact, but also a chance to get hands-on experience applying management principles in an international project of up to 6 months. This program is also available for MIE and MGM graduates.

### MAAI cohort 2023–2025

Previous studies

- **Business studies, Management**: 36%
- **IT, Telecommunications, Computer Science**: 21%
- **Economics**: 13%
- **Engineering**: 11%
- **Mathematics, Natural Science**: 6%
- **Other**: 5%
- **Finance**: 8%

**Students**: 39

**Unique nationalities**: 24

**Gender split (F/M)**: 38/62%

**International**: 90%
# MAAI Curriculum

## Core courses (mandatory)
- Business Economics
- Judgement and Decision-making
- Organizational Analytics: Data, Models, and People
- Operations and Global Supply Chain Management
- Introduction to Artificial Intelligence
- Advanced Decision Analysis
- Econometrics
- Data Scraping and Processing
- Data Management
- Data Visualization
- Introduction to Machine Learning
- Causal Inference in AI Models
- Analytics and Society
- Advanced Marketing Modeling
- Consumer Preference Modeling
- Cross Cultural Management
- Cross Cultural Management and Society
- Effective Virtual Collaboration
- SCRUM
- Process Mining
- The Psychology of Conflict Resolution
- Analytics and AI for Healthcare Management
- Analytics and AI for Sustainability
- Innovating with AI: Large Language Models in Business
- Survey Design
- Entrepreneurial Sales and Marketing
- International Finance and Risk Management
- Investments I
- Investments II
- Doing Business Sustainably
- MARGA Strategy Simulation
- Analytics Leadership
- Analytics and AI for Healthcare Management
- Analytics Leadership
- Applied Improvisation and Creativity
- Cyber Security
- Impact Consulting
- LEGO Serious Play

## Skills seminar options
- Business Presentations
- Coding (mandatory)
- Key Writing Skills
- Public Speaking
- Time Management
- Cross Cultural Management
- Effective Virtual Collaboration
- SCRUM
- Process Mining
- The Psychology of Conflict Resolution
- Analytics Project Management
- Building Professional Networks
- Consulting
- Designing for Social Inclusion
- Human Rights in Business
- Innovation Project Management
- Storytelling

## Career development
- **Career Bootcamp**
  - Internship search and application
  - Company visits
  - Career Advisor sessions
- **Skills workshops**
  - Career Fair
- **Career Fair**
- **Internship check-in**
  - Job search strategy building
  - Personal Branding workshop
- **Company visits**

## Study abroad (optional)
- Foreign language courses (optional): German, French, Spanish, Chinese

## Internship
- In coordination with ESMT, you will complete an internship of up to six months with a company and industry that meets your career goals.*

## Electives
- Advanced Optimization Models
- Advanced Investment Strategies
- Alternative Investments
- Ambidextrous Leadership
- Open and Distributed Models of Innovation
- Negotiation
- Risk Modeling
- Social Entrepreneurship – Non-profit Management
- Valuation

## Master thesis
- + MIE and MGM core courses

*Please note that while ESMT has agreements with internship providers to offer internships, you are still required to apply and pass the target company's selection procedures. You may also source your own internship opportunities.

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The curriculum is subject to change. For up to date information, visit our website: esmt.berlin/degrees/masters.
Employment statistics and career services

Class of 2022

**Job offers**

Graduates seeking employment who received job offers before graduation: 62%

Graduates seeking employment who received job offers within 3 months of graduation: 91%

**Job locations after graduation**

Graduates working in the EU: 99%

- Germany: 84%
- Other EU countries: 15%
- Latin America: 1%

**Industries**

- Consulting: 33%
- Financial services: 22%
- Technology: 21%
- Manufacturing: 5%
- Consumer packaged goods: 4%
- Energy: 3%
- Other: 3%
- Media entertainment: 2%
- Healthcare: 2%
- Education: 1%
- Government: 1%
- Transportation & logistics: 1%
- Real estate: 1%
- Retail: 1%

**Examples of employers**


**Career support and guidance**

ESMT Careers Development Center guides students through their internship module and post-graduate career goals. With a personalized and rigorous approach, the team helps you build your personal brand and connects you with top companies and recruiters via workshops, seminars, fairs, networking events, and one-on-one meetings throughout your program.

ESMT Career Development Center also excels in polishing your interview and CV-writing skills. With the assistance of internal and external trainers, alumni, speakers, and online tools, we provide you with all you need to land your dream job.

Each year, at the two-day career fair, you will network with alumni and employees.
ESMT student clubs

ESMT’s student clubs are initiatives that begin with a desire to get directly involved, where theory meets practice. Each club at ESMT was formed by students’ proposals and a desire to create something new and productive for future ESMT students. You are welcome to join and take part in initiatives regardless of your chosen degree program.

- Consulting Club
- Entrepreneurship Club
- Extra Sports Club
- Innovation & Technology Club
- International Affairs Club
- Investment & Fintech Club
- Marketing Club
- Meraki Club
- Net Impact Club
- Soccer Club
- Women in Leadership Club

At ESMT, learning isn’t confined to classrooms. It thrives through dynamic student initiatives and inspiring conferences hosted right on campus. Innovation is our beacon for tackling collective challenges, and everyone holds a pivotal role. I’m thrilled to collaborate on groundbreaking ideas with the Innovation Club. Together, let’s break barriers and pioneer change! Join us in pushing the boundaries at ESMT.

Louis Desbonnet,
ESMT student, France

Berlin Global Dialogue

Berlin Global Dialogue is an innovative global summit that provides a platform to debate and promote solutions for global economic cooperation in times of fragmentation and transition. Decision-makers, thought leaders as well as young voices across the globe convene for an open and thought-provoking exchange at eye level in the heart of Berlin. Facilitated by innovative formats, this dialogue will help to form new alliances and inspire collaborative action.
The event, initiated by and hosted at ESMT Berlin, is non-profit, outcome-oriented, and backed by the world’s leading global corporations.
Life on campus

Annual Alumni Meeting

Each year the Annual Alumni Meeting brings together a diverse group of alumni from various cohorts and corners of the world. Over the course of two inspiring days, you attend captivating lectures and workshops. A fantastic occasion to expand your network!

TEDxESMT Berlin

TEDxESMT Berlin 2023: “Berlin: A driver of sustainable transformation?”

ESMT Demo Day

The ESMT Demo Day is a startup event where early-stage startups, investors, corporates, and other stakeholders of the entrepreneurship and innovation ecosystem meet and discuss new ideas.

Digital Future Summit

DFS 2022: 1,000 students from across Europe and 24 partner companies discuss digitalization at ESMT.
## Admissions and financing

<table>
<thead>
<tr>
<th>November 1</th>
<th>March 31</th>
<th>June 1</th>
<th>July 31</th>
</tr>
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<tbody>
<tr>
<td>Applications open</td>
<td>Early decision*</td>
<td>Recommended deadline for international applicants**</td>
<td>Soft application deadline***</td>
</tr>
</tbody>
</table>

Applications are reviewed on a rolling basis. The Admissions Committee publishes admissions decisions every two weeks.

*Accepted candidates from this round will receive a €2,000 discount on tuition.

**Due to long visa processing times we strongly advise that you apply by this deadline, if you require a student visa to study at ESMT.

***ESMT accepts applications after July 31 on a case by case basis. To secure your place, early applications are highly recommended.

### Application steps

1. Application
2. First screening
3. Interview
4. Admissions & Scholarships Committee
5. Enrollment

### Requirements

- **A previous degree** (at least bachelor's equivalent) with **excellent grades**. If you are finishing your undergraduate studies within the next year, your application will also be considered.

- Preferably **no more than 24 months of postgraduate work experience** (Internships and work during your bachelor studies does not count.)

- English language proficiency test scores: **100 points in the TOEFL, 7.0 in the IELTS, or 850 in the TOEIC** (other certificates also accepted). You will receive a waiver for the English proficiency test if English is your native language or if you have completed a university degree completely taught in English.

- A **GMAT or GRE score is not generally required for admission**. However it may be required if you lack proof of strong quantitative abilities. MAAI applicants are encouraged to submit a GMAT or GRE.

- **Completed application** – including essays, one reference, and €50 application fee

- **Individual interview** in person or online

### Financing options

<table>
<thead>
<tr>
<th>Tuition</th>
<th>Scholarship and loan funding options</th>
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</thead>
<tbody>
<tr>
<td>€34,000</td>
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</tr>
</tbody>
</table>

**Scholarships**

ESMT offers partial tuition scholarships based on academic merit to support highly qualified candidates.

**Study loans**

An ESMT degree is an excellent investment in your future. Nevertheless, financing your studies is not always an easy endeavor. To cover the gap between potential scholarships, savings, and attendance costs, ESMT offers access to a number of loan programs.
Join us:
European School of Management and Technology GmbH
ESMT Berlin
Schlossplatz 1
10178 Berlin, Germany
Deputy Director of Admissions:
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