

David Ronayne

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Current employment

Assistant Professor of Economics, ESMT Berlin, Berlin, Germany, September 2020–Present.

Education

PhD, Economics, University of Warwick, Coventry, UK, 2016.

MSc, Economics, University of Warwick, Coventry, UK, 2010.

Diploma, Statistics, Open University, Milton Keynes, UK, 2009.

MA, College of Humanities and Social Science, University of Edinburgh, Edinburgh, UK, 2009.

Past employment

Postdoctoral Prize Research Fellow, Nuffield College, University of Oxford, Oxford, UK, September 2016–August 2020.

Publications

Peer reviewed journal articles

Ronayne, D. and G. Taylor (2022). Competing sales channels with captive consumers. *The Economic Journal* 132 (642): 741–766

Johnen, J., and D. Ronayne (2021). The only dance in town: Unique equilibrium in a generalized model of price competition. *Journal of Industrial Economics*. 69 (3): 595–614

Ronayne, D. (2021). Price comparison websites. *International Economic Review* 62 (3): 1081–1110.

Ronayne, D., D. Sgroi, and A. Tuckwell (2021). Evaluating the sunk-cost effect. *Journal of Economic Behavior & Organization* 186: 318–327.

Ronayne, D. (2018). Extreme idealism and equilibrium in the Hotelling–Downs model of political competition. *Public Choice* (176): 389–403.

Ronayne, D., and G. Brown (2017). Multi-attribute decision by sampling: An account of the attraction, compromise and similarity effects. *Journal of Mathematical Psychology* 81: 11–27.

Ronayne, D., and D. Sgroi (2017). On the motivations for the dual-use of electronic and traditional cigarettes. *Applied Economics Letters* 25 (12): 830–834.

Practitioner publications

Ronayne, D., D. Sgroi, and A. Tuckwell (2021). How susceptible are you to the sunk cost fallacy? *Harvard Business Review*. Online: July 15, 2021.

Working papers

Ronayne, D., R. Veneziani, and W. Zame (2022). “Do decision makers have subjective probabilities? An experimental test.” ESMT Working Paper, No. 22-03.

Ronayne, D., and G. Taylor (2020). “Competing sales channels.” University of Oxford Department of Economics Discussion Paper Series No. 843.

Myatt, D.P., and D. Ronayne (2019). “A theory of stable price dispersion.” University of Oxford Department of Economics Discussion Paper Series No. 873.

Ronayne, D., and D. Sgroi (2019). “Ignoring good advice.” The University of Warwick Working Paper Series No. 359.

Doyle, C., Ronayne, D., and D. Sgroi (2015). “E-Cigarettes: The extent and impact of complementary dual-use.” Warwick Economics Research Papers No. 1064.

Ronayne, D. (2011). “Which impulse response function?” Warwick Economics Research Papers No. 971.

Teaching experience

ESMT Berlin

Instructor, *Business Economics (Core)*, Master's in Management, (Group A & B), 2020-Present.
Instructor, *Introduction to Economic Thinking*, Master's of Business Administration, 2022-Present.
Instructor, *Introduction to Research*, Master's in Management, 2022-Present.

University of Oxford

Teaching Assistant, *Microeconomics (Graduate)*, 2016–2020.

University of Warwick

Instructor, *Math. Econ. 1B (Undergraduate)*, 2013–2016.
Instructor, *Introductory Math. Revision Sessions (Graduate)*, 2014–2016.
Teaching Assistant, *Math. Econ. 2 (Undergraduate)*, 2011–2016.
Teaching Assistant, *The Industrial Economy: Strategy*, 2015–2016.
Teaching Assistant, *Math. Econ. 1A and 1B (Undergraduate)*, 2011–2013

Professional activities

Committee Member, PhD Evaluation Committee, Université Catholique de Louvain, Louvain-la-Neuve, Belgium, September 2021–Present.

Committee Member, Evaluation Committee, 2022 European Winter Meeting of the Econometric Society, December 2022.

Editorial services

Associate Editor, *Journal of Industrial Economics*, January 2021–Present.

Reviewer services

American Economic Journal: Microeconomics; Canadian Journal of Economics; Economic Journal; Economics Letters; Economics and Business Review; Energy Policy; Experimental Economics; Games and Economic Behavior; International Economic Review; International Journal of Industrial Organization; Journal of Economic Theory; Journal of Economics & Management Strategy; Management Science; Peer Community In Registered Reports; Quantitative Marketing and Economics; Quarterly Review of Economics and Finance; RAND Journal of Economics; Review of Economic Studies; Reviewer of ethics applications for experiments at CESS: University of Oxford; Scandinavian Journal of Economics.

Event organization and support

Organized events

Berlin Behavioral Economics Workshop; ESMT Berlin/ HU Berlin, Berlin, Germany, September 26, 2022, (with David Ronayne (Co-Organizer), Dirk Engelmann (Co-Organizer)). <https://bbe-berlin.de/workshops/>

Research grants and fellowships

EY Digital Innovation Research Fund, Ernst & Young GmbH Wirtschaftsprüfungsgesellschaft, *Consumer Search Behavior and the Effect of Complexity: an Experimental Investigation [working title]*, September 2021–Present (with Ben Casner, Kirby Nielsen)

Leverhulme Small Research Grants Scheme, British Academy, *Exploitation and Procedural Justice: An Experimental Assessment*, June 2021–April 2023 (with Benjamin Ferguson, Peter Matthews, Roberto Veneziani)

John Fell OUP Research Fund, Oxford University Press, *The economics of consumer search and platforms*, 2020.

Oxford Economic Papers Research Fund, University of Oxford, *Subjective probabilities and prizes*, 2020.

John Fell OUP Research Fund, Oxford University Press, *Ignoring good advice*, 2019–2020.

Teaching Fellowship, University of Warwick, 2012-2016.

Honors and awards

Teaching Excellence Award for graduate teaching, University of Oxford, 2020.

Teaching Excellence Award for graduate teaching, University of Oxford, 2019.

Scholarship, Economic and Social Research Council, UK, 2009-2013.

Best Paper Award, University of Warwick, 2010.

Prize for Best Economics Student, University of Edinburgh, 2009.

Morgan Stanley Academic Excellence Award, University of Edinburgh, 2008.

Languages

English (native), Italian (intermediate), Mandarin (intermediate).

Presentations

Conferences and workshops

Economics of Platforms Workshop, National University of Singapore	2022
Berlin Behavioral Economics Workshop	2022
Berlin Centre for Consumer Policies	2022
French-German Online Workshop, École Polytechnique Paris	2021
46th EARIE Conference, Barcelona Graduate School of Economics	2019
12th Workshop on Economics of Advertising and Marketing, Toulouse School of Economics	2019
Workshop on Information Economics and IO, Center for Macroeconomic Research (CMR)	2019
IO Workshop, Hong Kong University of Science and Technology	2019
Theory Workshop, University of East Anglia	2019
7th OLIGO Workshop, University of Nottingham Business School	2019
12th Digital Economics Conference, Toulouse School of Economics	2019
Transatlantic Theory Workshop, Northwestern University	2018
EEA-ESEM Conference, Center for Macroeconomic Research (CMR)	2018

9th Individual Behavior and Outcome (IBEO) Workshop, Centre for North South Economic Research (CRENoS)	2018
Workshop on Consumer Search and Switching Costs, Barcelona Graduate School of Economics	2018
Economics of Platforms Workshop, Einaudi Institute for Economics and Finance (EIEF)	2018
Industrial Organization (IO) in the Digital Economy, University of Liège (LCII)	2018
11th Digital Economics Conference, Toulouse School of Economics	2018
Workshop on Economics of Platforms, Institut d'Economia de Barcelona (IEB)	2017
44th EARIE Conference, Maastricht University	2017
Workshop on Competition and Consumer Protection, Brunel University	2017
Network of Industrial Economists Conference, University of Loughborough	2017
Workshop on Consumer Search and Switching Costs, University of Vienna	2017
Workshop on Platforms, National University of Singapore	2015
Workshop on the Economics of Platforms, Tinbergen Institute (University of Amsterdam)	2015
42nd EARIE Conference, Ludwig-Maximilians-University	2015
Royal Economic Society Conference, University of Manchester	2015
Decision Making Bristol Conference, University of Bristol	2014
Economic and Social Research Council PhD Conference (ESRC), University of Nottingham/Economic and Social Research Council	2012

Research seminars

The UK Office of Gas and Electricity Markets (Ofgem)	2022
The UK Office of Communications (Ofcom)	2021
Berlin Centre for Consumer Policies (BCCP)	2021
Center for Operations Research and Econometrics (CORE)	2021
Fordham University	2020
ESMT Berlin	2020
City University of Hong Kong	2020
Chinese University of Hong Kong	2020
University of Manchester	2019
University of Nottingham Business School	2019
NHH Norwegian School of Economics	2019
Kings College London	2019
Simon Business School	2019
Competition and Markets Authority	2018
Simon Business School	2018
Centre for Experimental Social Science	2018
University of Oxford	2018
Decision Research at Warwick	2017

ICEF Seminar	2017
UK Regulator Network	2016
Center for Research in Economics and Statistics (CREST)	2015
Competition and Markets Authority	2015
Decision Research at Warwick	2014

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