

# Rainer Nitsche

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## **Current employment**

Research Fellow, January 2016–Present  
Visiting Faculty, 2007–January 2016  
ESMT Berlin, Berlin, Germany  
Managing Director, E.CA Economics, Berlin, Germany, 2007–Present.

## **Education**

Dr. rer. pol., (Summa cum laude), Humboldt University of Berlin, Berlin, Germany, 2002.

MSc, London School of Economics and Political Science, University of London, London, UK, 1994.

Dipl.-Kfm., (with distinction), Free University, Berlin, Berlin, Germany, 1993.

## **Past employment**

Principal and Vice President, Competition Practice, CRA Internation, Brussels, Belgium, 2002–2007.

Manager, Economic Analysis Group, Arthur Andersen, Brussels, Belgium, 1999–2002.

Research Fellow, WZB (Social Science Research Center Berlin, Berlin, Germany, 1998–2002.

Manager, Economic Analysis Group, Price Waterhouse, Brussels, Belgium, 1994–1999.

## **Publications**

### **Peer reviewed journal articles**

Bedre-Defolie, Ö., and R. Nitsche (2020). When do markets tip? An overview and some insights for policy. *Journal of European Competition Law and Practice* 11 (10): 610–622.

Melles, M., and R. Nitsche (2016). Multiple rounds in a chain store game. *Theory and Decision* 81 (4): 571–579.

Nitsche, R., and L. Wiethaus (2016). Efficiencies defence in telecom mergers and other investment intensive industries. *European Competition Law Review* 37 (1): 7–13.

Wiethaus, L., and R. Nitsche (2015). Upward pricing pressure analysis: Critical issues in recent applications. *Journal of European Competition Law and Practice* 6 (1): 48–53.

Grzybowska, L., R. Nitsche, F. Verboven, and L. Wiethaus (2014). Market definition of broadband Internet services in Slovakia: are fixed and mobile technologies in the same market? *Information Economics and Policy* 28: 39–56.

Nitsche, R., and L. Wiethaus (2012). Competition law in regulated industries: On the case and scope for intervention. *Journal of European Competition Law and Practice* 3 (4): 409–414.

Kałužny, J., R. Nitsche, and L.-H. Röller (2011). Defining product markets for shopping centers: Thoughts on methodological choices. *European Competition Journal* 7 (3): 421–431.

Nitsche, R., and L. Wiethaus (2011). Access regulation and investment in next generation networks: A ranking of regulatory regimes. *International Journal of Industrial Organization* 29 (2): 263–272.

Banal-Estanol, A., P. Heidhues, R. Nitsche, and J. Seldeslachts (2010). Screening and merger activity. *The Journal of Industrial Economics* 58 (4): 794–817.

Heidhues, P., and R. Nitsche (2006). Comments on state aid reform: Some implications of an effects-based approach. *European State Aid Law Quarterly* 5 (1): 23–34.

### **Working papers**

Affeldt, P., and R. Nitsche (2014). *A price concentration study on European mobile telecom markets: Limitations and insights*. ESMT Working Paper, No. 14-07.

Nitsche, R., and L. Wiethaus (2009). *Access regulation and investment in the next generation networks: A ranking of regulatory regimes*. ESMT Working Paper, No. 09-003.

Nitsche, R. (2002). *On the effectiveness of anti-predation rules*. WZB Discussion Paper, No. FS IV 02-12.

Nitsche, R. (2002). *Are anti-predation rules in the public interest?* CRA Competition Policy Discussion Paper, No. 5.

Nitsche, R. (2000). *Incentive to grow: Multimarket firms and predation*. WZB Discussion Paper, No. FS IV 00-19.

### **Book chapters**

Friederiszick, H., L. Wiethaus, and R. Nitsche (2015). Germany (country chapter). In *The handbook of competition economics 2016*, ed. C. Campbell, 57–59. Nottinghamshire: Encompass Print Solutions.

Friederiszick, H., D. Beling, and R. Nitsche (2011). Germany (country chapter). In *The handbook of competition economics 2012*, ed. C. Campbell, 43–44. Nottinghamshire: Encompass Print Solutions.

Papandropoulos, P., R. Nitsche, B. van de Walle de Ghelcke, D. Waelbroeck, J. Derenne, L. Louis, M. Merola, P. Colomo, J. De Beys, and J. Bousin (2007). Selectivity, economic advantage, distortion of competition and effect on trade. In *Economic analysis of state aid rules: Contributions and limits*, ed. M. Merola and J. Derenne, 119–155. Berlin: Lexxicon.

Merola, M., L. Hancher, P. Colomo, M. C. Santacroce, R. Nitsche, and P. Papandropoulos (2007). The most appropriate economic tool for a better targeted state aid policy. In *Economic analysis of state aid rules: Contributions and limits*, ed. M. Merola and J. Derenne, 29–67. Berlin: Lexxicon.

Nitsche, R. (2006). Wettbewerbsökonomische Analyse der Auswirkungen von Fusionen. In *Recht und Ökonomie im europäischen Wettbewerbsrecht*, ed. J. Schwarze, 53–70. Baden-Baden: Nomos.

Nitsche, R. (2001). Liberalisierung von Netzökonomien: Herausforderung für die Wettbewerbspolitik. In *Die Soziale Marktwirtschaft in der neuen Weltwirtschaft*, ed. L.-H. Röller and C. Wey, 249–290. Fulda: Fuldaer Verlagsagentur.

#### **ESMT White Papers**

Kałužny, J., R. Nitsche, and L.-H. Röller (2011). Defining product markets for shopping centers: Thoughts on methodological choices.

Nitsche, R., and L. Wiethaus (2010). NGA: Access regulation, investment and welfare. A model based comparative analysis.

Nitsche, R., A. Ockenfels, L.-H. Röller, and L. Wiethaus (2010). The electricity wholesale sector: Market integration and competition.

#### **Non peer reviewed journal articles**

Milde, C., R. Nitsche, and U. Soltész (2012). Eigentümereffekt und versunkene Investitionen. *Europäische Zeitschrift für Wirtschaftsrecht* 2012 (11): 408–413.

Nitsche, R., A. Ockenfels, L.-H. Röller, and L. Wiethaus (2010). Großhandelsmärkte für Strom: Marktintegration und Wettbewerb aus deutscher Perspektive. *Energiewirtschaftliche Tagesfragen* 60 (3).

Nitsche, R., and P. Heidhues (2006). Study on methods to analyse the effects of state aid on competition. *European Economy* 244: 1–190.

Nitsche, R., and J. Thielert (2004). Die ökonomische Analyse auf dem Vormarsch: Europäische Reform und deutsche Wettbewerbspolitik. *Wirtschaft und Wettbewerb* 54 (3): 250–259.

Nitsche, R. (2001). Nach der Liberalisierung: Eine Herausforderung für die Wettbewerbspolitik. *WZB-Mitteilungen* 92: 12–15.

#### **Other publications**

Nitsche, R., and L. Wiethaus (2014). Margin squeeze: An overview of EU and national case law. *e-Competitions Bulletin Margin squeeze*.

Friederiszick, H., R. Nitsche, and L.-H. Röller (2009). Does Europe need subsidized competition for achieving the goal of rapid deployment of broadband networks? Comments on the draft Community Guidelines for the application of State aid rules in relation to rapid deployment of broadband networks. 1–3.

Nitsche, R. (2006). T-Mobile/tele.ring: Analysing mavericks and efficiencies in “the first gap case”.

Nitsche, R. (2004). Study on the port of Rotterdam: Market definition and market power. *NMa ref: P\_600019/6.B309*.

Nitsche, R. (2004). An assessment of the extent of an identified need for simplified, standard financial services products. *Report for the European Commission SANCO/2003/B4/001*.

Nitsche, R. (2004). Innovation in the pharmaceutical sector. *CRA-study*.

Nitsche, R., and N. von Hinten-Reed (2004). Competitive impacts of information exchange. *CRA-study*.

Nitsche, R. (2003). Comments on European Commission draft notice on the appraisal of horizontal mergers. *International Chamber of Commerce position paper*.

Nitsche, R. (1998). Liberalization and privatization of London transport. 83–115.

Nitsche, R. (1996). Wege zur effizienten Organisation des öffentlichen Personennahverkehrs: Optionen für die kommunalen Gebietskörperschaften.

### **Honors and awards**

President's Honor Roll for Teaching Excellence (Received), *Matchmakers in the Digital Economy*, Full-time MBA 2019, MBA Program, ESMT Berlin, Germany, 2019.

### **Languages**

German (native), English (fluent), French (beginner).

*Updated: March 2023*