

Manfred F. R. Kets de Vries

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Current employment

Distinguished Clinical Professor of Leadership Development and Organisational Change, INSEAD
Raoul de Vitry Chaired Professor of Leadership Development Emeritus
Founder, INSEAD Global Leadership Centre (IGLC)
Distinguished Affiliate Professor ESMT, Berlin

Education

CANADIAN PSYCHOANALYTIC INSTITUTE

Psychoanalytic Training, 1977 – 1982. Membership granted 1982.

Clinical seminars at the Canadian Psychoanalytic Institute and the Allan Memorial Institute (part of the Royal Victoria Hospital of McGill University). Four years of supervised clinical work. Psychoanalyst in private practice since 1982.

HARVARD UNIVERSITY, Graduate School of Business Administration

Doctoral Degree in Business Administration (DBA), 1968 – 1970

Specialization: organizational behavior (focus on applied psychoanalysis and management policy).

Doctoral dissertation: The Entrepreneur as Catalyst of Economic and Cultural Change (dissertation committee members: Abraham Zaleznik, C. Roland Christensen, and Everett Hagen)

Master's Degree in Business Administration (MBA), 1966 - 1968

International Teacher's Programme (ITP Certificate), 1966 - 1967

UNIVERSITY OF AMSTERDAM

Doctoral Examination in Economics (Econ. Drs.), 1963 - 1966

Teaching Certificate in Accounting and Management Control, 1965

Past employment

INSEAD

Founder/ Director of INSEAD Global Leadership Centre, 2003

Holder of the Raoul de Vitry d'Avaucourt Chair in Leadership Development, 1992 - 2012

Director of the Raoul de Vitry d'Avaucourt Chair in Human Resource Management, 1987 – 1992

Full Professor, Organizational Behavior and Management Policy, 1984 - 1985

HARVARD UNIVERSITY, Graduate School of Business Administration

Visiting Professor, Social Psychology of Management, 1983 - 1984

European Institute of Business Administration (INSEAD)

Visiting Professor, Organizational Behavior, 1982 - 1983

Ecole des Hautes Etudes Commerciales (HEC), Montreal
Visiting Professor, Organizational Behavior and Management Policy, 1980-1981

McGill UNIVERSITY, Faculty of Management
Full Professor, Organizational Behavior and Management Policy, 1980-1985
Associate Professor, Organizational Behavior and Management Policy, 1975-1980. Awarded tenure: 1979
Visiting Professor, Organizational Behavior and Management Policy, 1974-1975

HARVARD UNIVERSITY, Graduate School of Business Administration
Research Fellow, Production and Operations Management, 1973-1974

European Institute of Business Administration (INSEAD)
Assistant Professor, Organizational Behavior, 1971-1973

Harvard University, Graduate School of Business Administration
Research Fellow, Social Psychology of Management, 1969-1971
Research Assistant, 1968-1969

MISCELLANEOUS TEACHING

Finnish School of Technology, Euro Forum, Netherlands School of Business, Rotterdam School of Economics, Visiting Professor Stockholm School of Economics, Visiting Professor Higher School of Economics. Master Classes all over the world.

CONSULTING

Consultancy on strategic human resource management and organizational design and transformation with many of the leading companies in the world.

Executive development work with such organizations as ABB, Accenture, Aegon, Air Liquide, Alcan, Alcatel, Bain Consulting, Bang & Olufsen, Bonnier, BP, Deutsche Bank, DMGT, L. M. Ericsson, GE Capital, Goldman Sachs, Heineken, HypoVereinsbank, Investec, KPMG, Lego, Lufthansa, McKinsey, NAB, Nokia, Novartis, Novo Nordisk, Rank Xerox, Russian Standard, SAB, Shell, SHV, Standard Bank of South Africa, Troika Dialog, Unilever, and Volvo Car Corporation.

Educating and consultancy in more than forty countries

Executive coaching: originator of the clinical group coaching methodology

Chairman of the Kets de Vries Institute, a boutique strategic human resource consulting firm. The Kets de Vries Institute (KDVI) is a consulting firm that specializes in organizational development and transformation. The organization works extensively with top teams and boards in world-leading organizations to improve leadership effectiveness and alignment around a common strategy.

Programme Director, INSEAD: The Challenge of Leadership: Creating Reflective Leaders

Professional organizations

Society for the Advancement of Management Studies (SAMA) since 2002
Elected Fellow, The International Family Enterprise Research Academy (IFERA) since 2001
Elected Fellow, The Academy of Management since 2001
MESO: The Organization for the Integration of Micro and Macro since 1992
Member, Research Group on Leadership Practises since 1990
International Society of Political Psychology since 1988

Founding Member, International Society for the Psychoanalytic Study of Organizations (ISPSO) since 1986
Corresponding Member, Paris Psychoanalytic Society since 1986
International Psychoanalytic Association since 1982
Canadian Psychoanalytical Society since 1982
Canadian Psychological Association since 1977
American Psychological Association since 1974
Member of the Advisory Council, Hillary Institute since 2006
Founding Advisory Board member, Leadership Research Network, 2008

Editorial work

Editorial board membership

Administration & Society
Indian Journal of Training & Development
International Journal of Human Resource Management
Leadership Quarterly
European Management Journal
Inoclastic Papers
Organizational Dynamics
Socio-Analysis
Organisational and Social Analysis
International Journal of Entrepreneurship, Lectures & Education
Organisational and Social Dynamics
Journal of World Business
International Journal of Entrepreneurship Education
International Journal of Management Practice
Strategic Direction
Cross Cultural Management: An International Journal
Group & Organization Management
Journal of Family Business Strategy

Reviewer

Academy of Management Journal
Academy of Management Review
Administration & Society
Administrative Science Quarterly
American Review of Public Administration
British Journal of Management
Human Relations
Journal of Management Studies
Leadership Quarterly
Organizational Dynamics
Organization Studies

Columnist

Columnist Het Financieele Dagblad (the major Dutch financial daily newspaper)

Honors and awards

In April 2016, Manfred received the Life Achievement Award of the German education industry for 2016 (LAA). In 2016 the prize was awarded for the 10th time.

This is the German website which documents the award: www.life-achievement-award.com The LAA is the most important award for a lifetime achievement in the sector for further training and professional development. It honours people or educational organisations which rendered outstanding service to further education and training.

In October 2015 Professor Manfred Kets de Vries was the first recipient of the INSEAD Dominique Héau Award for Inspiring Educational Excellence. The award recognises INSEAD professors who have demonstrated exceptional dedication to INSEAD's educational mission. Its recipients embody Dominique's legacy of enduring passion for programme delivery, pedagogical innovation, and mentoring of colleagues and managers at different career stages.

In October 2012 Professor Manfred Kets de Vries received an Honorary Doctorate from the Russian Presidential Academy of National Economy and Public Administration (RANEPA) at IBS-Moscow. During this year dedicated to the year of Holland and Dutch-Russian friendship the event was opened with short speeches by the Vice-Rector of the Academy of the Russian President, Sergey Myasoedov and the Dutch Ambassador. Previous honourable doctorate titles have been bestowed upon Stanley Fisher (the former Director of the World Bank) and to Professor Leszek Balcerowicz (world famous economist and the former Polish Prime-minister and minister of finance).

In October 2011 in the presence of the President of Slovenia, Mr. Danilo Türk, Manfred Kets de Vries received a **Doctor Honoris Causa** title from the IECD Bled School in recognition of his contributions for his 'outstanding contribution to creation and integration of knowledge and leadership development for a better world'.

Also in October 2011, Manfred also received the Vision of Excellence Award during the Harvard McLean Hospital/Harvard Medical School Coaching Conference.

In September 2010 Manfred was honoured by the Dutch Psychoanalytic Institute in Holland where he was presented with the Freud Memorial Award, in acknowledgement for his exceptional work on the interface between psychoanalysis and organisations.

Manfred was unanimously voted to become a Distinguished Member of the International Society for the Psychoanalytic Study of Organizations (ISPSO) in December 2009. This is a rare honour, so far only conferred to three other members (Harry Levinson, Harold Bridger and Gordon Lawrence).

International Leadership Association (ILA) inducted Manfred Kets de Vries, alongside Bernard Bass & Joseph Rost (posthumously), Warren Bennis, James MacGregor Burns, and Frances Hesselbein) into the Leadership Legacy Project and he was given a Lifetime Achievement Award in November 2008.

Diploma category Best Books for Entrepreneurs in 2006 for The New Russian Business Leaders published with Alpina Business Books.

International Leadership Association (ILA) Distinguished Leadership Award, presented November 2005 for his contributions to the classroom and the board room.

Distinguished Scholar Speech, Academy of Management, Consulting Division, Denver, 2002

Elected Fellow of the Academy of Management, 2001
2001 Harry and Miriam Levinson Award, Division 13, Consulting Psychology
Appointed officer in the order of Oranje Nassau, 1997
Received the Critics' Choice Award 1995 - 96 for Life and Death in the Executive Fast Lane
Distinguished Scholar Speech, Academy of Management, International Division, Atlanta, 1993
At the International Leadership Association's 10th conference in November 2008 Manfred was inducted into the Leadership Legacy Project of the ILA and given a Lifetime Achievement Award.
Received five times the annual teaching award (1987, 1989, 1990, 1992, 1993) teaching core course in the MBA program at INSEAD during the period 1987 - 1993; nominated for the teaching award for core courses in 1988, 1991
Taught highest rated elective, Harvard Business School, 1983 - 1984
Consistently named the top-rated teacher at McGill University, Faculty of Management, 1974 - 1985

Received the following awards for cases:

European Case of the Year Human Resource Management/Organisational Behaviour Category Award 2005 for Alice in Wonderland: A Different Approach to Organisational Change
European Case of the Year Human Resource Management/Organisational Behaviour Category Award 2002 for The House that Branson Built: Virgin's Entry into the New Millennium
European Case of the Year 2001 for Banking on Change
European Case of the Year Human Resource Management/Organisational Behaviour Category Award 2000 for British Petroleum: Transformational Leadership in a Transnational Organisation
European Case of the Year Overall Winner Award 1999 for Branson's Virgin: The Coming of Age of a Counter-Cultural Enterprise
European Case of the Year Human Resource Management Category Award 1998 for Branson's Virgin: The Coming of Age of a Counter-Cultural Enterprise
European Case of the Year Runner-Up Award 1996 for Branson's Virgin: The Coming of Age of a Counter-Cultural Enterprise
European Foundation for Management & Development Award 1995 for Branson's Virgin
European Case of the Year Award 1993 for Carlo de Benedetti: The Builder
European Case of the Year Award 1991 for Richard Branson and the Virgin Group

Listed in Who's Who of the World, Marquis, Who's Who in the World, International Who's Who in Medicine, Dictionary of Business and Management Scholars and Research, Dictionary of International Biography, Who's Who in the Management Sciences

Featured in The New York Times, The Financial Times, The Herald Tribune, The Los Angeles Times, The Economist, Fortune, Wall Street Journal, Wirtschaftswoche, Le Capital, Harper's, and others

Publications

Books

Kets de Vries, Manfred (2022) *Leading Wisely: Becoming a Reflective Leader in Turbulent Times*, London, UK: Wiley (in press).

Kets de Vries, Manfred (2022) *The Daily Perils of Executive Life: How to Survive when Dancing on Quicksand*, The Palgrave Kets de Vries Library, London, UK: Palgrave Macmillan (in press).

Kets de Vries, Manfred (2021) *Leadership Unhinged: Essays on the Ugly, the Bad, and the Weird*, The Palgrave Kets de Vries Library, London, UK: Palgrave Macmillan.

Kets de Vries, Manfred (2021) *Quo Vadis: The Existential Challenges of Leaders*, The Palgrave Kets de Vries Library, London, UK: Palgrave Macmillan.

Kets de Vries, Manfred (2021) *The CEO Whisperer: Meditations on Leadership, Life, and Human Nature*, The Palgrave Kets de Vries Library, London, UK: Palgrave Macmillan.

Kets de Vries, Manfred (2021) *Journey into Coronavirus Land: Lessons from the Pandemic*, London, UK: KDVI Press.

Kets de Vries, Manfred (2018) *Down the Rabbit Hole of Leadership: Leadership Pathology in Everyday Life*, The Palgrave Kets de Vries Library, London, UK: Palgrave Macmillan. November, 2018.

Kets de Vries, Manfred (2017) *Riding the Leadership Rollercoaster: An Observer's Guide*, The Palgrave Kets de Vries Library, London, UK: Palgrave Macmillan. 2017. Italian edition, "Successi e fallimenti della leadership. Come diventare un leader equilibrato", Edizioni FerrariSinibaldi, Milan, Italy, 2017.

Kets de Vries, Manfred (2016) *The White Raven, the Bear-King, and Other Grim Tales*, KDVI Press, UK, 2016. Korean publication forthcoming, Seoul, Korea Literary Agency.

Kets de Vries, Manfred (2015) *You Will Meet a Tall Dark Stranger: Executive Coaching Challenges*, The Palgrave Kets de Vries Library, London, UK: Palgrave Macmillan. November 2015. Dutch translation, "Kets de Vries over executive coaching: Inzicht in 8 complexe persoonlijkheden", Academic Service, Amsterdam, Holland, 2015.

Kets de Vries, Manfred (2015) *Telling Fairy Tales in the Boardroom: How to Make Sure Your Organization Lives Happily Ever After*, The Palgrave Kets de Vries Library, London, UK: Palgrave Macmillan. 2015. Translated into Korean, 리더는 어떻게 평면표지, Doublebook, Seoul, Republic of Korea, March 2017.

Kets de Vries, Manfred (2014) *Mindful Leadership Coaching: Journeys into the Interior*, Hampshire, UK: Palgrave Macmillan. May 2014. Dutch edition, "Kets de Vries over mindfulness: Hoe je evenwichtig leiderschap kunt stimuleren" BIM Media B.V., The Hague, Holland, 2014. Italian edition, "Mindful Leadership Coaching: Percorsi verso una leadership consapevole", Ferrari Sinibaldi, Milan, Italy, 2015. Simplified Chinese edition, People's Oriental Publishing & Media Co. Ltd. (Oriental Press), June 2017. Romanian edition. "Mindful Leadership Coaching: Călătorii Către Sine", Simona Kessler International Copyright Agency, Bucharest, Romania, 2017.

Kets de Vries, Manfred F. R. (2014) *Talking to the Shaman Within: Musings on Hunting*. Bloomington: IUiverse

Kets de Vries, Manfred F. R. (2011) *The Hedgehog Effect: The Secrets of Building High Performance Teams*, West Sussex, UK: John Wiley & Sons Ltd. Dutch translation, "Het Egel Effect: Executive Coaching en het geheim van high-performanceteams", Sd Uitgevers / Academic Service, The Hague, Holland, March 2012. Portuguese publication, "O Efeito Porco-Espinho", DVS Editora, Sao Paulo, Brazil, February, 2014. Italian translation, "Effetto porcospino. Il segreto per costruire team eccellenti", Ferrari Sinibaldi, Milan, Italy, July 2012. Simplified Chinese edition, People's Oriental Publishing & Media Co. Ltd. (Oriental Press), 2016

Kets de Vries, Manfred F. R., Andreas Bernhardt, Konstantin Korotov, & Elizabeth Florent-Treacy (editors) (2011) *Tricky Coaching; Difficult Cases in Leadership Coaching*. Hampshire, UK: Palgrave Macmillan. Chinese translation People's Oriental Publishing & Media Co. Ltd (Oriental Press), Beijing, China, 2014. Korean publication forthcoming, COCOOP Books, South Korea, 2019.

Kets de Vries, Manfred F. R. (2011) *Reflections on Groups and Organisations*. West Sussex, UK: John Wiley & Sons Ltd. Chinese translation 悬崖边的能人组织, People's Publishing House (Oriental Press - 东方出版社): Beijing, December 2011. Portuguese publication, "Reflexões sobre Grupos e Organizações", DVS Editora, Sao Paulo, Brazil, 2014.

Kets de Vries, Manfred F. R. & Konstantin Korotov (2011) *Leadership Development* (editors). London: Edward Elgar.

Kets de Vries, Manfred F. R., Laura Guillen, Konstantin Korotov & Elizabeth Florent-Treacy (editors) (2010) *The Coaching Kaleidoscope: Insights from the Inside*. Hampshire, UK: Palgrave Macmillan.

Kets de Vries, Manfred F. R. (December 2009) *Reflections on Leadership and Career Development*. West Sussex, UK: John Wiley & Sons Ltd. Voted one of the Best Business Leadership Books 2010, Strategy and Business. Italian translation *Figure di Leader: Le sfide della Leadership nei Cambiamenti della vita Organizzativa* Milan: Raffaello Cortina Editore, 2011. Chinese translation 世界停一下, 我要下车, People's Publishing House (Oriental Press - 东方出版社): Beijing, February 2017.

Kets de Vries, Manfred F. R. (March 2009) *Reflections on Character and Leadership*. West Sussex, UK: John Wiley & Sons Ltd. Portuguese translation *Reflexões sobre Caráter e Liderança*. Brazil: Artmed Editora, 2010. Chinese translation 至高无上的囚徒 (性格与领导力反思, People's Publishing House (Oriental Press - 东方出版社): Beijing, February 2017.

Kets de Vries, Manfred F. R. (2009) *Sex, Money, Happiness and Death: The Quest for Authenticity*. Hampshire, UK: Palgrave. Translated into Dutch *Seks & Geld, Geluk & Dood*. Uitgeverij Nieuwezijds: Amsterdam, October 2008. Hungarian (Manager Publishing) translation, November 2008. Italian translation, *Sesso Denaro Felicità: il senso della vita (e della morte) per manager e non solo* Etas: Milan, 2009. Chinese translation 性、金钱、幸福与死亡. Oriental Press: Beijing, July 2010. Russian translation, Spring 2010, Alpina. Portuguese translation, *Sexo, dinheiro, felicidade e morte : a busca por autenticidade* Bookman: Sao Paulo; French Translation: *Le Sex, L'Argent, Le Bonheur et La Mort*, London: KDVI Press, 2018; Korean Translation, Seoul: Double Book, 2018.

Kets de Vries, Manfred F.R. (2009) *The Anarchist Within*, article translated into Russian book, *Aquamarine Books*: Moscow.

Kets de Vries, Manfred F. R. & Carlock, Randel, with Florent-Treacy, Elizabeth (2007) *Family Business on the Couch: A Psychological Perspective*. West Sussex, UK: John Wiley & Sons Ltd. Portuguese translation *A Empresa Familiar no Divã: Uma Perspectiva Psicológica*. Brazil: Artmed Editora, Summer 2009. Arabic translation, ArabScientific Publishers. 2008. Chinese translation, The Oriental Press, Beijing, China, 2013.

Kets de Vries, Manfred F. R., Florent-Treacy, Elizabeth & Konstantin Korotov (May 2007) *Coach and Couch: The Psychology of Making Better Leaders*, (INSEAD Business Books series). Hampshire, UK: Palgrave Macmillan. Published in Japanese, May 2008, also with Palgrave Macmillan & Firstpress Inc, Tokyo. Portuguese translation: *Experiências e técnicas de Coaching a formação de líderes na prática*, (INSEAD Business Books series) Sao Paulo, Brazil: Serie Bookman, 2009. Korean translation forthcoming 2016, COCOOP Books, Seoul, Republic of Korea.

Kets de Vries, Manfred F. R., Korotov, Konstantin; Florent-Treacy, Elizabeth & Rook, Caroline (2015) New, revised edition in English, Coach and Couch 2nd Edition, The Palgrave Kets de Vries Library, November 2015, Palgrave, Macmillan Publishers, London.

Kets de Vries, Manfred F.R. (2006) *The Leader on the Couch*, West Sussex, UK: John Wiley & Sons Ltd. Dutch translation: *Wat Leiders Drijft: een klinische benadering van gedragsverandering in organisaties*, Amsterdam: Nieuwezijds, 2006. Estonian translation: *Lider Sohval: Kliiniline lähenemine inimeste ja organisatsioonide muutmisele*. Äripäev Raamat, Väike Vanker, Estonia, 2006. Russian translation forthcoming 2009, Best Business Books, Saint Petersburg, Russia. Romanian translation 2009. Finnish translation: *Johtaja Terapeutin Sohvalla: Lisää Tunneälyä Organisaatioon*, Edita Publishing Oy, Finland, 2007. Lithuanian translation: *Lyderis Pas Psichoanalitiką; Kaip pažinti save ir vadovauti kitiems*, Verslo Zinios, Vilnius, Lithuania, 2008. Translated into Polish as *Lider na Kozetce*, October 2009, Wolters Kluwer Polska Sp. Z o.o., Poland. Chinese translation, *沙发上的领导力* Beijing, Oriental Press, August 2010. Simplified Chinese edition, People's Oriental Publishing & Media Co. Ltd. (Oriental Press), 2016.

Kets de Vries, Manfred F.R. (2005) *The Global Executive Leadership Inventory*, USA: Pfeiffer

Kets de Vries, Manfred F.R. (2005) *Lessons on Leadership by Terror: Finding a Shaka Zulu in the Attic*, London: Edward Elgar. Translated into Dutch *De Geest Van Despotisme: Shaka Zoeloe En De Psychologie Van Tirannieke Macht*, Amsterdam: Nieuwezijds. Chinese translation forthcoming, People's Oriental Publishing & Media Co.,Ltd (Oriental Press) Beijing,

Kets de Vries, Manfred F.R., with Elizabeth Florent-Treacy, Konstantin Korotov and Stanislav Shekshnia (2004) *The New Russian Business Leaders*, London: Edward Elgar. Translated into Russian, *Mockba*, 2005. Awarded the Russian Diploma Best Books for Entrepreneurs in 2006.

Kets de Vries, Manfred F.R., and Elisabet Engellau (2004) *Are Leaders Born or Are They Made: The Case of Alexander the Great*, London: Karnac Books. Translated into Dutch *Het Leiderschap Van Alexander De Grote*, Amsterdam: Nieuwezijds. Japanese translation, *Japan East Press*, (2011). Chinese translation, *领导者是天生的吗? 亚历山大大帝案例分析*, Beijing, Oriental Press, 2011.

Kets de Vries, Manfred F.R. (2002) *LeiderschapsTest -- Het interpreteren van de twaalf dimensies van leiderschap*, Amsterdam: Nieuwezijds.

Kets de Vries, Manfred F.R. (2002) *The Happiness Equation*, London: Random House. *Õnne Valem:Mõtteid õnnest ja edust*, Estonia, Pegasus, December 2003. Translated into Russian, *Alpina*, May 2004. Translated into Hungarian as *A boldogság egyenlete: Töprengések a Boldogságról és a Sikerről*, Helikon, 2005. Translated into Dutch as *Het Geluk: Een Handleiding*, Amsterdam: Uitgeverij Nieuwezijds, 2000. Russian audio version published, Mann, Ivanov & Feber, Moscow, 2008. Translated into French as *L'Equation du Bonheur*, Eyrolles, Paris, 2008. Republished in English, iUniverse, 2008. Translated into Greek as *Η εξίσωση της ευτυχίας: Διαλογισμοί πάνω στην ευτυχία και την επιτυχία*, Chronico, Athens, 2013. Republished in English, KDVI Press, 2017. Chinese version forthcoming with Big Apple Agency, Shanghai, 2019

Kets de Vries, Manfred F.R. (2001) *Struggling with the Demon: Perspectives on Individual and Organizational Irrationality*, Connecticut: International Universities Press. Translated into Dutch as *Worstelen met de Demon: Over Emoties. Irrationaliteit en Oonbewuste Processen in Mens en Organisatie*, Amsterdam: Uitgeverij Nieuwezijds, 1999. Translated into Italian as *L'Organizzazione Irrazionale: La Dimensione Nascosta Del Comportamenti Organizzativi*, Milan: Raffaello Cortina Editore, 2001.

Kets de Vries, Manfred F.R. (2001) *The Leadership Mystique*, London: London Financial Times Prentice-Hall. Translated into Dutch as *Leiderschap Ontraadseld*, Amsterdam: Uitgeverij Nieuwezijds, 2001. French translation: *Les Mystères du Leadership: Diriger, C'est vendre de l'Espoir*, Paris, Village Mondial/ Pearson Éducation, August 2002. Translated into German as *Das Geheimnis Erfolgreicher Manager: Führen mit Charisma und emotionaler Intelligenz*: Financial Times Prentice Hall Deutschland, 2002. Translated into Estonian as *Juhtimise Müstika: Käsiraamat inimestega töötamiseks*: Pegasus, Spring 2003. Translated into Russian: *Alpina*, Moscow, 2003. Traditional character Chinese translation, Pearson Publishing, Summer 2003. Chinese simplified character edition forthcoming: Jiangsu People's Publishing House of Nanjing, Summer 2003. Translated into Romanian as *Leadership Arta Şi Măiestria de a Conduce: De la Paradigma clinică la pragmatismul schimbării*, Codecs, Bucharest, 2010.

New, revised edition in English, July 2006, Pearson Publishing, Essex. Retranslated into French as *La face Cachée du Leadership*, Village Mondial Pearson Education France, Paris, June 2006. Second edition translated into Romanian as *Leadership Arta și măiestria de a conduce: de la paradigma clinică la pragmatismul schimbării*, Codecs, Bucharest, August 2007. Retranslated into Dutch as *Leiderschap Ontraadseld: Tweede Herziene Druk*, Amsterdam: Sdu Uitgevers bv, 2007. Retranslated into Russian: *Alpina*, Moscow, 2007. Retranslation into Chinese, People Press/ Oriental Press, Beijing, May 2009. Translation into Polish as *Mistyka Przywództwa*, Studio Emka Sp zoo, Warsaw, April 2008. Translation into Croatian as *Tajna vodstva: Ponašanje vođa u poduzetništvu*, Profil Publishing House, Zagreb, 2009. Translation into Turkish as *Liderliğin Gizemi*, BZD Yayın ve İletişim Hizmetleri, Istanbul, January, 2010. Translation into Romanian as *Leadership Arta și Măiestria de a conduce*, Editura Codecs, Bucarest, October, 2010. Published in Arabic, 2014, Librairie du Liban, Beirut, Lebanon.

Kets de Vries, Manfred F.R., with Elizabeth Florent-Treacy (1999) *The New Global Leaders*, San Francisco: Jossey-Bass. Translated into Dutch as *Leiderschap van Wereldklasse*, Amsterdam: Uitgeverij Nieuwezijds, 1998. Translated into Czech as *Noví Globální Lídři*, Praha, Management Press S.R.O., 2001. Chinese Orthodox translation Global Group Holdings, Sitak Publishing Group, Taipei, Taiwan. Spanish translation Grupo Editorial Norma, Bogotá, Colombia. Slovak translation *Gospodarski Vestnik*. Thai translation, A. R. Business Press Co. Ltd.

Kets de Vries, Manfred F.R., and Balazs, Katharina (1997) *Mentaliteitverandering in Organisaties*, Amsterdam: Academic Service.

Kets de Vries, Manfred F.R., and Balazs, Katharina (1996) *De Menselijke Kant Van Reorganiseren*, Schoonhoven: Academic Service.

Kets de Vries, Manfred F.R. (1996) *Family Business: Human Dilemmas in the Family Firm*, London: Thomson Publishing. Translated into Dutch as *Een Zaak Van de Familie: Menselijke Dilemma's in het Familiebedrijf*, Schoonhoven: Academic Service, 1996. Translation into Chinese forthcoming, 2002.

Kets de Vries, Manfred F.R. (1996) *De uitdaging van het leiderschap*, Schoonhoven: Academic Service.

Kets de Vries, Manfred F.R. (1995) *Life and Death in the Executive Fast Lane: Essays on Irrational Organizations and Their Leaders*, San Francisco: Jossey-Bass. Translated into German as *Leben und Sterben im Business*, Düsseldorf: Econ, 1996. Translated into Dutch as *Leven en Dood in de Directie Kamer*, Schiedam: Scriptum 1996. Translated into Spanish as *La Conducta del Directivo*. Bilbao: Ediciones Deusto, 1996. Translated into Korean by Korean Journalistic Information Publishing Co., 1997. Translated into Japanese by Sogen Sha Publishers, 1998. Translated into Italian as *Vita e Morte del Manager Rampante*, Milano: Il Sole 24 Ore S.p.A., 1998.

Kets de Vries, Manfred F.R. (1993) *Leaders, Fools, and Impostors*, San Francisco: Jossey-Bass. Translated into Dutch as *Leiders, Narren en Bedriegers: Essays over de Psychologie Van Het Leiderschap*, Schiedam: Scriptum, 1994. Translated into French as *Leaders, Fous et Imposteurs*, Paris: Editions Eska, 1995. Translated into Italian as *Leader, giullari e impostori: Sulla psicologia della leadership*, Milano: Raffaello Cortina Editori, 1994. Translated into Polish as *Przywodcy, Blazny I Oszusc* Centrum Kreowania Liderow, Warsaw, 1998. Translated into German as *Verlag Internationale Psychoanalyse*, 1998. Republished in German *Führer, Narren und Hochstapler*, Stuttgart: Klett-Cotta, 2004. Translated into Japanese, Tokyo: Sogensha Publishers, Japan UNI Agency, 2001. Republished in English iUniverse 2003. Translated into Russian, Moscow, Aquamarine Books, 2009. Chinese version forthcoming with Big Apple Agency, Shanghai, 2019

Kets de Vries, Manfred F.R. and Perzow, Sidney (1991) *Handbook of Character Studies: Psychoanalytic Explorations* Connecticut: International Universities Press.

Kets de Vries, Manfred F.R. (1991) *Organizations on the Couch*, San Francisco: Jossey-Bass. Translated into Dutch as *Organisaties op de divan*, Schiedam: Scriptum Books, 1993. Translation into Japanese forthcoming, Kameda Book Service, 2004

Kets de Vries, Manfred F.R. (1989) *Prisoners of Leadership*, New York: Wiley. Translated into Dutch as *De F-Factor: Psychologische Aspecten van het Leiderschap*, Amsterdam: Sijthoff. Translated into French as *Profession Leader*, Paris: McGraw Hill International. Translated into German as *Chef-Typen*, Wiesbaden: Gabler. Translated into Finnish as *Yritysmailman Sankarit Ja Haviajat*, Helsinki: Weilin and Goos, 1991. Translated into Indonesian. Translated into Greek, Athens, Kastaniotis Editions, 2005.

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Miscellaneous magazine articles

MT Sprout
<https://mtsprout.nl/columnisten-experts/bedrijven-hebben-dringend-behoefte-aan-chief-social-connectivity-officers>
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Financial Times
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Il faut un "fou du roi" à chaque patron:
<https://www.lefigaro.fr/societes/il-faut-un-fou-du-roi-a-chaque-patron-20210319>

El Pais
El hombre que susurra a los consejeros delegados:
<https://elpais.com/economia/2021-05-01/el-hombre-que-susurra-a-los-consejeros-delegados.html>

<https://www.swpbook.com/boeken/41/organisatie-en-management/2323/de-ceo-fluisteraar>

MT/Sprout
Manfred Kets de Vries: 'Laten we onze verslaving aan charismatische leiders nu eens stoppen'
<https://mtsprout.nl/columnisten-experts/manfred-kets-de-vries-laten-we-onze-verslaving-aan-charismatische-leiders-nu-eens-stoppen>

New Statesmen
<https://www.newstatesman.com/the-business-interview/2021/10/three-per-cent-of-people-in-the-financial-sector-are-psychopaths-manfred-kets-de-vries-on-ceos>

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<https://www.straitstimes.com/singapore/surviving-the-cabin-fever-syndrome-while-youre-housebound>

IEDP
Group coaching to unify executive effort
<https://www.iedp.com/articles/group-coaching-to-unify-executive-effort/>
October 2, 2020

INTERNATIONAL LEADERSHIP ASSOCIATION
Do We Get the Leaders We Deserve?
<http://ila-net.org/Reflections/mvries.html>

Cases & video programs

Numerous case studies and technical notes.

Most recent:

"Captains of Lives" – The Transformation Journey of the Singapore Prison Service
"Reem Al-Shemari and the Abu Dhabi Brand; Generation Y Leadership in the UAE"

"Fatima Al Jaber and Al Jaber Group: Traditions and Transitions in a United Arab Emirates Family Enterprise"
 "The Moral Compass: Values Based Leadership at Infosys"
 "The House that Branson Built: From Counter-Culture to Corporate Culture"
 "Envy me: The Rise and Fall of Gucci"
 "Cirque du Soleil: Attaining "Extreme Creativity"
 "BP- The Transformation of a Corporate Mindset. Act Two: John Browne"
 "World Class Heroes for Russia: Olga Sloutsker and the World Class Fitness Chain"
 "Through the Looking Glass: The Stratec Collusion" (A, B & C)
 "Ruben Vardanian at the Helm of Troika Dialog"
 "Mikhail Khodorkovsky and Yukos"
 Carlos Ghosn: Leaders without Borders
 "Ice and Flame: Building a NYSE Company in Wild Russia"
 "King Lear Revisited: The Succession Conundrum at Cordia Enterprises"
 "Frontstep Russia (A + B): High-Tech Start-up and Survival in a New Time of Troubles"
 "Larry Ellison: A Samurai Warrior in Silicon Valley"
 "Roustam Tariko: Russian Entrepreneur"
 "Alice in Wonderland? A Different Approach to Organizational Change"
 "The House That Branson Built: Virgin's Entry into the New Millennium"
 "Waking the Bear: 'Danonizing' the Bolshevik Biscuit Factory" (A), (B)
 "Datronics" (A), (B)
 Video: "BP: Transforming the Corporate Mind-Set"
 "British Petroleum: Transformational Leadership in a Transnational Organization"
 "Bang & Olufsen"
 "Banking on Change" (A), (B)
 "Peter Dunham" (A), (B)
 "Branson's Virgin: Coming of Age of a Counter-Cultural Enterprise"
 "Richard Branson: The Iconoclastic Entrepreneur"
 Video: "Virgin: Entrepreneurship in Action"
 Video: "Virgin: Creativity & Leadership"
 "New Age Consulting (NAC): "Cronus" in Organizational Life"
 "Percy Barnevik and ABB"
 "Percy Barnevik: The Corporate Transformation Wizard"
 Video: "Percy Barnevik: The Corporate Transformation Wizard"
 Video: "Percy Barnevik and ABB"
 "The Bull Market" (A), (B), (C)
 Audiotape: "Clinical Perspectives on Management: Psychoanalysis for Organisations" (also in Dutch)
 "Rusk"
 Video: "The Leadership Challenge"
 Part I: The Two Faces of Power
 Part II: Organisations on the Couch (also in Dutch and French)
 "Visual Systems" (A), (B)
 "Carl Zeiss Jena: Managing Catastrophe"
 "Johan Tobler" (A), (B)
 "Refaat El-Sayed and Fermenta"
 "After Abbe: The Bonnier Group in Transition"
 "Valtex Inc."
 "Anton Dreesman: The Rise and Fall of a Dept. Store Dynasty"
 "TW" (A), (B), (C)
 "Ernest Saunders and Guinness"
 Video: "Ernest Saunders and Guinness"
 "Hollywood in the Alps"
 "The Bottema Homecoming"
 "J. Edgar Hoover and the F.B.I."
 "Paul Hardy" (A), (B), (C)
 "The Nadia Corporation"
 "Carlo De Benedetti: The Builder"
 "Albert Speer and the German War Effort"

“Waterman's Francine Gomez”
Video: “Interview with Francine Gomez”
“John Ridgway's School of Adventure”
“Lawrence of Arabia”
“Andre Citroen”
“Roberto Calvi: The Man with the Eyes of Ice”
“Top-Danmark”
Video: “Top-Danmark: Managing a Strategic Turnaround”
“Eli Black & United Brands”
“The Dunor Company”
“Mallika Sarabhai: Managing Diversity”
Video: “Interview with Mallika Sarabhai”

Current research interests

My principal interest lies in the interface between psychoanalysis/dynamic psychiatry, evolutionary psychology and management. Specific areas of research include leadership, organizational stress, career dynamics, entrepreneurship and family business, cross-cultural management, executive coaching, and the process of organizational transformation and change.

Charitable activities

Aurora Forum Good Will Ambassador: The Aurora Humanitarian Initiative seeks to empower modern-day saviors to offer life and hope to those in urgent need of basic humanitarian aid anywhere in the world and thus continue the cycle of giving internationally. The Aurora Humanitarian Initiative is Gratitude in Action.

Governor of the Hillary Institute: Its mission is to recognize, reward and nurture great leaders currently in play, who will provide answers to such challenges as climate change, poverty, disease, peace and justice, given the equivalent of New Zealand's Nobel Prize for Leadership.

Hobbies

Fly fishing for trout and salmon, hunting, sailing, hiking, hunting, mycology, reading, film and opera, membership in the New York Explorers Club.