

Academic year 2024/2025, Master level courses at ESMT Berlin, preliminary selection. SUBJECT TO CHANGE.

Autumn Term 2024: September - December 2024, additional courses in January

Spring Term 2025: January - March 2025

Practice Period: April - May/July 2025 (for Social Impact Project virtual prep from November 2024)

Note: 1. Clashes between courses are very likely, therefore not all combinations are possible. 2. Generally places in courses are limited and some will have high restrictions due to limitations of room sizes because of over subscription. 3. Courses might be cancelled because of under subscription.

Therefore we require that you provide valid alternatives to your course choices and that you let more courses approve by your home institution beforehand. If specific courses are required by the sending institution, you should indicate those during the application process.

Course Code	Course Titles	Course type	Grade/Type	Contact	ECTS credits	Program	Period	Comment
MGM-SIP	Social Impact Project incl. Presentation (SIP)	Practice component	Pass/Fail	NA	6	Year 2 (MGM, MAAI, MIE)	Nov/Jan/April-May	only for students joining spring term+
MAAI-ADA	Advanced Decision Analysis	Course Year 1	Percentage	25	3	Year 1 (MAAI)	Spring Term (Jan - Mar)	
MAAI-AMM	Advanced Marketing Modeling*	Course Year 1	Percentage	25	3	Year 1 (MAAI)	Spring Term (Jan - Mar)	
MAAI-ANS	Analytics and Society	Course Year 1	Percentage	25	3	Year 1 (MAAI)	Spring Term (Jan - Mar)	
MAAI-CIM	Causal Interference in AI Models*	Course Year 1	Percentage	25	3	Year 1 (MAAI)	Spring Term (Jan - Mar)	
MAAI-CPM	Consumer Preference Modeling*	Course Year 1	Percentage	25	3	Year 1 (MAAI)	Spring Term (Jan - Mar)	
MAAI-DAM	Data Management	Course Year 1	Percentage	15	2	Year 1 (MAAI)	Spring Term (Jan - Mar)	
MAAI-IAI	Introduction to Artificial Intelligence	Course Year 1	Percentage	15	2	Year 1 (MAAI)	Spring Term (Jan - Mar)	New course
MGM-GCS	Global Corporate Strategy**	Course Year 1	Percentage	25	3	Year 1 (MGM)	Spring Term (Jan - Mar)	
MGM-GTO	Status and Organizations: Approaches to Leading with Agility**	Course Year 1	Percentage	25	3	Year 1 (MGM)	Spring Term (Jan - Mar)	
MGM-GEC	The Global Economy	Course Year 1	Percentage	25	3	Year 1 (MGM)	Spring Term (Jan - Mar)	
MSC-OPE	Operations & Global Supply Chain Management**	Course Year 1	Percentage	25	3	Year 1 (MGM, MAAI, MIE)	Spring Term (Jan - Mar)	
MSC-MOG	Managing Organizations in a Global Context	Course Year 1	Percentage	25	3	Year 1 (MGM, MIE)	Spring Term (Jan - Mar)	
MSC-MAM	Marketing Management	Course Year 1	Percentage	25	3	Year 1 (MGM, MIE)	Spring Term (Jan - Mar)	
MIE-DES	Design Thinking	Course Year 1	Percentage	15	2	Year 1 (MIE)	Spring Term (Jan - Mar)	
MIE-EFF	Entrepreneurial Finance & Fintech***	Course Year 1	Percentage	25	3	Year 1 (MIE)	Spring Term (Jan - Mar)	
MIE-IPR	Innovation Policy and Regulation	Course Year 1	Percentage	15	2	Year 1 (MIE)	Spring Term (Jan - Mar)	
MIE-OFI	Organising for Innovation	Course Year 1	Percentage	25	3	Year 1 (MIE)	Spring Term (Jan - Mar)	
MIE-SIB	Valh Sustainable Ideation Bootcamp	Course Year 1	Pass/Fail	12	2	Year 1 (MIE)	Spring Term (Jan - Mar)	New course
MSC-AIS	Advanced Investments Strategies***	Elective	Percentage	15	3	Year 2 (MGM, MAAI, MIE)	Spring Term (Jan - Mar)	
MSC-AIM	AI Models in Production (forthcoming)	Elective	Percentage	15	3	Year 2 (MGM, MAAI, MIE)	Spring Term (Jan - Mar)	New course
MSC-ALTI	Alternative Investments***	Elective	Percentage	30	5	Year 2 (MGM, MAAI, MIE)	Spring Term (Jan - Mar)	
MSC-AML	Ambidextrous Leadership	Elective	Percentage	15	3	Year 2 (MGM, MAAI, MIE)	Spring Term (Jan - Mar)	
MSC-ANL	Analytics Leadership	Elective	Percentage	30	5	Year 2 (MGM, MAAI, MIE)	Spring Term (Jan - Mar)	New course
MSC-HEA	Health Analytics	Elective	Percentage	15	3	Year 2 (MGM, MAAI, MIE)	Spring Term (Jan - Mar)	New course
MSC-NEG	Negotiation**	Elective	Percentage	30	5	Year 2 (MGM, MAAI, MIE)	Spring Term (Jan - Mar)	
MSC-ODMI	Open and Distributed Models of Innovation**	Elective	Percentage	15	3	Year 2 (MGM, MAAI, MIE)	Spring Term (Jan - Mar)	New course
MSC-OPA	Optimization for Prescriptive Analytics	Elective	Percentage	15	3	Year 2 (MGM, MAAI, MIE)	Spring Term (Jan - Mar)	New course
MSC-RIM	Risk Modelling***	Elective	Percentage	15	3	Year 2 (MGM, MAAI, MIE)	Spring Term (Jan - Mar)	
MSC-SEN	Social Entrepreneurship	Elective	Percentage	15	3	Year 2 (MGM, MAAI, MIE)	Spring Term (Jan - Mar)	
MSC-VAL	Valuation***	Elective	Percentage	30	5	Year 2 (MGM, MAAI, MIE)	Spring Term (Jan - Mar)	New course
MSC-L4	Foreign Language for International Business (German Language Course)*	German Language Cou	Pass/Fail	25	2	Language	Spring Term (Jan - Mar)	
MSC-CCM	Skills: Be the Best Global Leader: Cross-Cultural Management	Skill course	Pass/Fail	6	1	Year 1 (MGM, MAAI, MIE)	Spring Term (Jan - Mar)	
MSC-EVC	Skills: Effective Virtual Collaboration	Skill course	Pass/Fail	3	0.5	Year 1 (MGM, MAAI, MIE)	Spring Term (Jan - Mar)	
MSC-MIN	Skills: Process Mining	Skill course	Pass/Fail	6	1	Year 1 (MGM, MAAI, MIE)	Spring Term (Jan - Mar)	New course
MSC-SCRUM	Skills: SCRUM	Skill course	Pass/Fail	3	0.5	Year 1 (MGM, MAAI, MIE)	Spring Term (Jan - Mar)	
MSC-PCR	Skills: The Psychology of Conflict Resolution	Skill course	Pass/Fail	6	1	Year 1 (MGM, MAAI, MIE)	Spring Term (Jan - Mar)	
MSC-AIC	Skills: Applied Improvisation and Creativity	Skill course	Pass/Fail	12	2	Year 2 (MGM, MAAI, MIE)	Spring Term (Jan - Mar)	New course
MSC-CYB	Skills: Cyber Security	Skill course	Pass/Fail	6	1	Year 2 (MGM, MAAI, MIE)	Spring Term (Jan - Mar)	New course
MSC-ICON	Skills: Impact Consulting	Skill course	Pass/Fail	6	1	Year 2 (MGM, MAAI, MIE)	Spring Term (Jan - Mar)	New course
MSC-LEGO	Skills: LEGO® Serious Play®: Crafting a Leadership Vision and Mission for Oneself	Skill course	Pass/Fail	6	1	Year 2 (MGM, MAAI, MIE)	Spring Term (Jan - Mar)	New course
MIE-SEP	Summer Entrepreneurship Program (SEP)	Practice component	Pass/Fail	NA	15	Year 1 (MIE)	Apr-July	only for students joining spring term+
MSC-INT	Internship	Practice component	Pass/Fail	NA	15	Year 1 (MGM, MAAI, MIE)	Apr-Oct	only for students joining spring term+

*will require specific prior knowledge (please revert to international-office@esmt.org in case you would like to select one of these courses)

**high capacity restrictions expected

*** requires to have taken a course in "Financial Management" in your year 1

Date: 02.09.2024

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